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June 26, 2019

VIA ELECTRONIC MAIL

Ms. Karen Williams  
Santa Ana Watershed Project Authority  
kwilliams@sawpa.org

Re: **Request for Qualifications for As Needed Legal Services**

Dear Ms. Williams:

We appreciate the opportunity to respond to your request for qualifications to provide as needed legal services for the Santa Ana Watershed Project Authority (“SAWPA”). We are confident we have the background and experience to competently provide the legal services SAWPA may require in an efficient, economical and responsive manner.

Lagerlof, Senecal, Gosney & Kruse, LLP is a full service firm based in Pasadena, California that engages in a general civil, trial and appellate practice. We practice in areas of corporate, labor, tax, real estate, estate planning and natural resource law, with a heavy emphasis in the specialty of water and municipal law, including the representation as general counsel of numerous public water districts situated throughout Southern California. The firm has been engaged in the practice of law since 1908 and is organized as a California Limited Liability Partnership.

For over 80 years, our firm has been intimately involved in the formation and operation of entities, both public and private, engaged in the production, transmission, storage, distribution and management of water. We are familiar with the statutes and regulations governing water systems and water-related projects. Our water law practice has included representation of cities and public water districts of many kinds including, county water districts, California water districts, irrigation districts, municipal water districts, joint powers authorities, special act agencies, and groundwater sustainability agencies.
Ms. Karen Williams  
Santa Ana Watershed Project Authority  
June 26, 2019  
Page 2

As a result of those many years of service, we have developed a thorough familiarity with the regulatory, environmental and water quality requirements imposed on water entities. Lawyers in our firm have lectured on these and other related subjects at professional seminars and other meetings. The proposal that follows provides further details regarding our qualifications and experience.

Please let us know if you need any additional information in order to fully consider our proposal. Again, thank you for the opportunity to submit a response to SAWPA’s request for qualifications.

Respectfully submitted,

LAGERLOF, SENECAL, GOSNEY & KRUSE, LLP

By: [Signature]

James D. Ciampa

JDC/cc
Enclosures
PROPOSAL TO PROVIDE AS NEEDED LEGAL SERVICES

Submitted to

SANTA ANA WATERSHED PROJECT AUTHORITY

June 26, 2019

INTRODUCTION

It is our pleasure to offer this proposal to provide as needed legal services to the Santa Ana Watershed Project Authority (SAWPA). From our review of SAWPA’s Request for Qualifications, we believe we are well positioned to more than adequately meet SAWPA’s needs and provide the necessary legal services in an efficient, expedient and cost effective manner. In particular, we appreciate SAWPA’s regional focus, which fits well with our experience with water-related regional collaborative efforts, discussed in more detail below. Our submittal, as set forth below, conforms to the direction provided in the Request for Qualifications.

EXECUTIVE SUMMARY

Firm Origin and Background

Founded in Los Angeles in 1908, Lagerlof, Senecal, Gosney & Kruse, LLP is today a full-service law firm based in Pasadena, California. Our practice is diverse, with particular expertise in municipal law and water law, but also including corporate law, real estate, labor and employment, environmental, construction, litigation, tax, estate planning, probate and trust, and bankruptcy. We engage in general civil, trial and appellate practice in all state and federal courts and administrative agencies.

Our firm has practiced municipal and water law for more than 80 years, and has achieved a celebrated reputation in this practice area. We have participated in many of southern California’s most prominent water rights cases, and continue to serve as general counsel for numerous public water agencies, mutual water
companies, and regional and statewide water associations, advising them on
day-to-day operations, regulatory compliance, legislative issues and
administrative matters. A further history of our firm and its qualifications is
included in Appendix 1.

Our diverse experience covers virtually all types of legal needs experienced by
California’s water entities. Our discussion in the “Statement of Qualifications”
below outlines in detail our expertise in those varied areas.

One aspect of our practice that sets us apart is the practical manner in which we
approach legal services. We do not “over-lawyer” issues, but attempt to solve
problems and address legal issues in a practical, business-like manner (please see
the “Why Lagerlof?” section for further discussion of our approach). That
approach is particularly applicable in the regional setting, where individual
agencies come together to collaboratively address and, hopefully, solve
problems in their area—something which is becoming a more significant focus in
California’s statewide water planning.

As discussed below, in Los Angeles County, we have done that since the 1960’s
through our development of the Public Water Agencies Group. More recently,
we have been engaged as the general counsel of the Santa Rosa Regional
Resources Authority in Riverside County, which is a joint powers authority
formed to more efficiently operate a significant wastewater treatment plant.
Rather than spending significant monies in litigating issues, we see the value in
instead seeing agencies work together to address problematic issues. We
recognize SAWPA similarly appreciates that approach and has been recently
mentioned in that regard in connection with the proposed update of the
California Water Plan.

**Firm Size and Organization**

Our firm currently consists of eight attorneys and two paralegals, although we
are anticipating growing to approximately 12 attorneys in the next year to two
years. The firm now consists of six partners and two associate attorneys. The
firm is managed by a three person Management Committee. We have a support
staff of eight legal assistants, office assistants and accounting and billing
personnel. Based on present level of staffing, we fully anticipate we have
sufficient capacity to timely meet SAWPA’s needs.

Detailed resumes for the attorneys who will provide services to SAWPA are
attached in Appendix 2. James Ciampa, one of the firm’s Managing Partners,
would be the lead attorney for SAWPA. He would be supported by Senior
Partners, Andrew Turner and Tom Bunn, and associate, Collin Spillman.
Firm Location

The firm is based in Pasadena. However, we routinely represent clients in the Inland Empire, Antelope Valley, Orange County, Ventura and Temecula. With today's technology, we can participate in conference calls or video meetings as necessary. We do not see our location to be an impediment to providing SAWPA with the necessary high quality legal services.

Certifications – Professional Liability Insurance

All of our attorneys are licensed by the California State Bar and, where necessary, are admitted to practice before various federal district courts. Our firm maintains professional liability insurance with suitable levels of coverage.

Services to be Provided

We envision directly providing all services specified in the Request for Qualifications. The only possible exception could be for the Injury and Illness Prevention Plan, as that matter could be more cost effectively provided by an outside consultant. However, we would need to determine that with respect to the particular issue or issues to be addressed.

STATEMENT OF QUALIFICATIONS

1. Qualifications and Experience (Firm and Personnel): As will be demonstrated below, we have a tremendous breadth and depth of experience in representing public water agencies, including joint powers authorities and regional collaborative agencies. This experience makes us very capable to meet SAWPA's requirements and exceed its expectations.

As set forth in the resumes attached in Appendix 2, James Ciampa, Andrew Turner and Tom Bunn each have extensive experience in representing public water agencies. Mr. Ciampa has over 26 years of such experience, and Mr. Turner and Mr. Bunn each has over 30 years of experience. The specific experience in various subject areas is detailed in Section 6, below, but includes vast experience with the issues inherent in representing special districts that provide potable water, recycled water and wastewater service. That experience includes representing retailers, wholesalers, replenishment agencies, State Water Project contractors, water suppliers who rely on groundwater and water suppliers who rely on imported water.
One of our hallmarks is the level of service we provide to our clients. Our firm treats every project with a sense of urgency and regards every client as our only client. Those principles have been engrained through our long history.

We pride ourselves not only on the quality of our work, but on our level of responsiveness. All communications, whether they are by phone, e-mail or text message, are returned within the same workday. In addition, we are available on a “24-7” basis if an urgent need arises. While turnaround time on specific projects depends on the complexity of the particular project, in all cases we will meet SAWPA’s time frame for when it must have an answer or a particular end product.

We have attached our public agency client list as Appendix 3 to this proposal.

2. **References:** We have provided three references in the completed Exhibit A attached to this proposal. We are happy to provide additional references if desired.

3. **List of Subcontractors:** We do not envision utilizing any subcontractors in relation to the services to be provided.

4. **Fee Schedule:** Our proposed fee schedule is set forth in Exhibit C attached to this proposal.

5. **Proposer’s Business Information:** See Exhibit D attached to this proposal.

6. **Qualifications – Legal Services:**

   Below is a summary of our experience in the specific areas identified in the Scope of Work section of the Request for Qualifications.

   (a) **Brown Act** – As a result of our representation of so many special district water suppliers, we have developed significant expertise with the Brown Act. We routinely review and revise agendas, provide advice on closed session issues and otherwise counsel clients on open meeting issues. Also, Mr. Ciampa, Mr. Turner and Mr. Bunn have all presented AB 1234 Ethics Training courses, which includes coverage of the Brown Act, at conferences or for our individual client agencies.
(b) Public Records Act—We have extensive experience with the Public Records Act, including in developing policies to ensure compliance with that law and in applying the Act to requests our public agency clients receive. We developed a policy to comply with the recent California Supreme Court City of San Jose decision concerning public officials’ use of personal electronic devices. We also have worked on record retention policies and are in the midst of updating our standard form of record retention policy to address new technological issues. The Public Records Act is included among the subjects covered in the AB 1234 Ethics Training courses that we have presented.

(c) Public Works Bidding and Contracts – As mentioned above, we represent the Public Water Agencies Group (“PWAG”), an informal association of 15 public agency and four mutual water company water suppliers in Los Angeles County. One of our ongoing tasks with that group is to prepare and update public works construction “front end” templates for use by the group’s members. We also have modified those documents as necessary to ensure compliance with any state or federal requirements imposed as a condition to receiving grant funds or State Revolving Fund loan funds. Our goal is to provide easily understood documents in which each clause has a distinct purpose. Certainly, risk transfer and indemnification provisions are an important part of those agreements in this litigious age.

With respect to bidding issues, we have dealt with competitive bidding issues and disputes. We were recently involved in a bid dispute involving a significant public works contract and were able to successfully resolve that dispute to our client’s benefit.

We also are well versed in prevailing wage and public contracting registration requirements.

(d) Right-of-Way Documents – We routinely prepare easement deeds and agreements and also have experience in obtaining easements by eminent domain if that should ever be necessary. We also have experience in reviewing and interpreting the scope of easements.

Our clients are routinely required to obtain encroachment permits, and we have reviewed and sometimes negotiated such permits. We successfully challenged one city’s assertion that our water district
client required a franchise agreement in order to have pipelines in public streets. We also deal with prior rights issues when there are conflicts between a client’s existing facilities and another agency’s desire to utilize the location where those facilities are situated. Mr. Turner previously authored an amicus brief on that issue on behalf of the Association of California Water Agencies, which resulted in a favorable decision for water suppliers throughout California.

(e) **Agreements** – We also have significant experience in drafting, reviewing and negotiating a wide variety of contracts, including project agreements, employment agreements, professional services agreements, consulting agreements, service agreements, lease agreements, real property purchase and sales agreements and various computer and software agreements.

(f) **Agency Ordinances, Policies and Procedures** – We routinely prepare ordinances, resolutions, policies and procedures for our public agency clients. We also assist our clients in their rate setting processes and ensure compliance with applicable constitutional requirements (i.e., Proposition 218 and/or Proposition 26). Moreover, through our representation of PWAG, we develop policies on newly arising issues and are able to provide forms of such policies to individual clients on a very cost effective basis. We certainly possess the ability to review any such documents SAWPA staff develop, and provide prompt comments and suggested revisions.

(g) **Industrial Pretreatment Program** – We have experience with various Regional Water Quality Control Boards (including Los Angeles, Santa Ana and San Diego) on NPDES permitting and waste discharge requirements. Also, one of our clients is in the process of updating its pretreatment program, and Mr. Ciampa has been involved in reviewing the documents on that matter. Mr. Ciampa also has significant experience on NPDES permitting issues, and was involved in negotiating the statewide water supplier permit the State Water Resources Control Board adopted several years ago. We definitely have the capability to review and offer productive comments to any such draft documents.

(h) **Human Resources** – We have substantial experience with state and federal employment laws, including wage and hour, leave and discrimination statutes. We also stay abreast of the nearly constant legislative activity in the employment law area and will certainly
convey that information to SAWPA’s staff and Board. We also have
developed employee handbooks and created various employment
policies, including policies concerning substance abuse,
GPS/technological tracking, tuition reimbursement and employee
equipment. Thus, we would be able to assist SAWPA in updating its
Employee Handbook.

We also have assisted several clients that have adopted alternative
workweek schedules and, therefore, are familiar with that process
and its requirements.

As mentioned above, we have provided AB 1234 Ethics Training on
numerous occasions and can certainly provide that training to all
necessary personnel at SAWPA. We can provide the other
referenced sexual harassment and discrimination training (i.e., AB
1825 and SB 1300), but would want to ensure that our conducting
that training is most cost effective for SAWPA.

(i) **Claims** – We have significant experience in assisting our public
agency clients in responding to claims filed under the Government
Claims Act. Also, while we attempt to avoid litigation wherever
possible, it is sometimes unavoidable, and we could represent
SAWPA if litigation were ever necessary to pursue any claim it has, or
that may be brought against it, that cannot be adequately resolved
without resort to litigation.

(j) **Work Orders and General Services Agreements/Task Orders** – As
stated in subdivision (e), above, we have drafted many agreements
covering a wide variety of transactions. Thus, we will certainly be
able to update SAWPA’s templates and standard terms and
conditions to the extent necessary.

(k) **Injury and Illness Prevention Plan** – We assist our clients in meeting
and exceeding governmental requirements, such as injury and illness
prevention plans, and we have reviewed and revised other clients’
plans. As stated above, though, depending on the extent of
SAWPA’s needs in this regard, we may recommend using an outside
consultant who can provide any necessary services and work product
more cost effectively.

(l) **Miscellaneous** – There are a variety of other subjects that were not
specifically mentioned in the Scope of Work set forth in the Request
for Qualifications that merit mention:
i. California Environmental Quality Act (CEQA)—We are very familiar with CEQA’s requirements and have assisted our public agency clients with environmental compliance in a wide variety of projects, including, but not limited to, construction of a wind turbine, adoption of a water system master plan, installation of new pipelines, construction of water storage tanks and drilling of new wells. That experience runs the gamut of the necessary environmental review—from preparing notices of exemption, to preparation of negative declarations or mitigated negative declarations, to assistance with preparing environmental impact reports. Where necessary, we also have litigated CEQA matters, both in representing a challenging public agency and in defending water district clients.

ii. Legislation — We closely track legislation each year and focus on bills that will impact water suppliers. While sometimes the positions taken by statewide associations are beneficial to our clients, there are times when particular clients may have unique situations that require an individualized position that varies from that of a statewide association. If that happens, we strive to assist our client so its interest is adequately communicated to relevant legislators. We also have drafted several bills over the past few years that have been signed into law, and Mr. Ciampa has testified in several legislative committees on those bills.

iii. Social Media/Communications Agreements/Guidelines—We have developed policies for Internet and social media use, and keep up to date on the evolving law in this area to appropriately balance free speech and employee rights with employer protection and security.

iv. Surface and Groundwater Rights - We have prepared applications for permits and licenses and advocated before the State Water Resources Control Board. We have also represented clients in protest proceedings, license revocation proceedings, change of place of diversion or use, etc. We also have extensive experience with groundwater adjudications. We have represented clients in nearly every adjudication in California, including most recently the
Antelope Valley adjudication, which was litigated for sixteen years. We played a significant role in bringing that case to settlement. We also represent numerous clients in connection with the management of adjudicated basins, notably the Los Angeles Central Basin, the Main San Gabriel Basin and the Chino Basin, all of which have had extensive post-judgment proceedings, and the Hemet-San Jacinto Basin, where we represent the Watermaster.

v. **Water Transfers** — Our firm was involved in a groundbreaking water transfer that was the first time MWD exchanged water with a private company for delivery within MWD’s service area. We have since represented clients in other water transfer transactions. We are familiar with the approval process, particularly involving the Department of Water Resources, and know the timing and conveyance of any transferred water are key components of such transactions.

vi. **Water Rate (Prop. 218 and Prop. 26) Process** - We closely follow the development of case law on Proposition 218 and Proposition 26 and have litigated cases under both laws. Important questions remain in applying both of those measures and we understand the need to establish the required connection between any rates and charges and the agency’s cost of service in order to make any rates and charges to be adopted to be as defensible as possible.

vii. **Lease Agreements**—We are experienced with a variety of types of leases, such as ground leases, industrial leases, equipment leases and cell tower leases, from both the landlord and tenant perspective. One of the benefits of having a general civil practice in addition to our public agency and water law practice is being able to apply the experience we have gained in that area to our public agency practice. We have represented developers and property owners and have been involved in numerous purchase and sale transactions, and related construction and then leasing of those developed properties. We also have been involved with water supply issues from the developers’ perspective, as well as in creating and reserving easements and rights-of-way for utility purposes. That
experience has proven to be beneficial in enabling us to quickly identify and address issues that water agencies face with respect to real property issues.

WHY LAGERLOF?

Our firm has garnered an unparalleled reputation for our integrity, our thoroughness of approach and our dedication to our clients. Over our 80+ years of involvement in the water industry, we have evolved an innovative approach to serving clients that offers a number of distinct advantages. Among them are the following:

Our approach to client engagements:

- **We keep you out of trouble:** We recognize the significant expense that litigation entails, and the damage it can cause to working relationships. While litigation is sometimes necessary—and we pride ourselves on our ability to get results—we strive to avoid litigation and try to come up with creative, “out of the box” solutions to resolve disputes. In addition, we practice “preventive law” to keep you in compliance with legal requirements and to avoid disputes in the first place.

- **We keep you in the know:** Communication is the cornerstone of a strong attorney-client relationship. We consistently keep you aware of the status of matters on which we are working. This assists you in being fully informed when making decisions.

- **We help you accomplish your goals:** The first step in accomplishing a client’s goals is to understand what those goals are. We keep our attention focused not only on the immediate task, but also on how that task fits into the larger picture. We know that it is not enough to give competent legal opinions—we must also offer solutions. We view ourselves as an integral part of your management team.

- **We help you work with others:** Water agencies can no longer operate in isolation. Every day, they must work with other parties with different interests. Success requires an acknowledgement of those competing interests and the ability to fashion creative solutions that work for all parties and preserve working relationships for the future.
• **We give you clear, defensible agreements:** We pride ourselves on our ability to prepare agreements that not only protect our clients’ interests, but do so in a clear and understandable way. This makes implementation easier and helps avoid disputes. When disputes do arise, it is apparent what the parties were trying to accomplish, and that assists resolution.

• **We offer practical, responsible solutions:** We practice law with common sense. That leads to practical solutions to problems in a way that benefits our clients. We hear from many clients that what they appreciate most about us is our practical approach.

• **We don’t over-lawyer:** We strive to perform efficiently and cost-effectively for our clients. In doing so, we keep our focus on what is necessary to address our client’s particular issue and stay on point in resolving that issue in a practical, expedient and efficient manner. In other words, we do not make mountains out of molehills!

• **You benefit from our work with other clients:** Because of our extensive representation of water agencies, we have dealt with a wide array of water-related issues. That reduces our learning curve when a new issue arises, as the chances are that we have previously dealt with at least some aspect of that issue. Also, we have an extensive library of documents (from legal pleadings to memoranda to policies to resolutions) to cover a wide variety of subject areas. Clients then benefit from reduced costs that result from use of these existing documents.

**Our experience**

For over 80 years, Lagerlof, Senecal, Gosney & Kruse, LLP has played a prominent role in the development of California water law. Today, we are recognized as one of the state’s leading water law firms. We have been involved in nearly every landmark water rights case in southern California, and have served scores of public water agencies. We have conducted numerous water rights investigations, analyzed historical water development records, and rendered many opinions relating to the confirmation of water rights throughout California. We also have represented over 60 Southern California cities, mutual water companies and private corporations on water-related, environmental, public finance, legislative and rate-setting matters. We have drafted and negotiated legislation and testified before state legislative committees and regulatory agencies.
**Our familiarity with special districts and joint powers authorities**

We currently represent many special districts formed under various divisions of the Water Code, and four joint powers authorities. Thus, we know and understand the unique nature and the challenges that both individual member agencies, and the joint powers authorities themselves, face. We pride ourselves in being able to timely and efficiently meet those unique needs and assist our clients in fulfilling their statutory mission.

**Our smaller size**

Despite our notable experience and involvement in the water industry, we have chosen to remain a small law firm. Our small size has resulted in a congenial environment, a strong sense of teamwork and a selectivity in regard to the clients we serve. For our clients, it means less runaround, a higher level of personal investment, and a continuity of relationships. It also means less bloat and more efficient service. We take pride in having served as many as four generations of clients, helping to steer their evolution from small entrepreneurial concerns into leading enterprises.

**Our leadership and connectedness in the industry**

With extensive experience comes a broad reach and rich network of industry connections. In addition to the experience noted above, our firm has been very involved in ACWA, including policy planning, lobbying, legal briefs, and communications, as well as in serving as general counsel to other statewide associations, the California Rural Water Association and the California Association of Mutual Water Companies, which we were instrumental in founding. We have taken a leadership role in connection with various laws, such as Proposition 218, and we keep up to date on pertinent legislation being considered by the state legislature. We have conducted presentations to legislative staff regarding current topics of interest in regard to water law. We consider this extensive exposure a tremendous enhancement to our ability to represent our clients’ interests. It is a part of the added value we bring to each and every engagement.

**CONCLUSION**

We appreciate the opportunity to submit this proposal. We truly believe we would be an excellent fit with SAWPA and can provide all necessary services it desires. We would be pleased to provide any additional information you may need.
APPENDIX 1

FIRM BACKGROUND AND QUALIFICATIONS

GENERAL INFORMATION

LAGERLOF, SENECAI, GOSNEY & KRUSE, LLP is a full-service law firm located in Pasadena, California. In practice since 1908, the firm has earned a solid reputation for innovation tempered with practicality, for thoroughness tempered with common sense, and for the integrity, commitment and value we bring to every engagement. Our clients see us as trusted advisors, respected for our business counsel as much as for our legal expertise.

The firm's practice is diverse, serving individuals, businesses, municipalities and nonprofits. Our expertise spans corporate law, labor, tax, litigation, estate planning, probate and trust, real estate, construction, bankruptcy, oil and gas, municipal law, and water and natural resources law. We engage in general civil, trial and appellate practice in all state and federal courts and administrative agencies.

THE MUNICIPAL AND WATER LAW PRACTICE

Lagerlof, Senecal, Gosney & Kruse, LLP, has practiced municipal and water law for more than 80 years, and has earned an unparalleled reputation in this area. We have participated in many of southern California's most prominent water rights cases, and continue to serve as general counsel for numerous public agencies and mutual water companies, advising them on day-to-day operations, regulatory compliance, legislative issues and administrative matters.

The firm's diverse experience includes the following:

- Brown Act and Public Records Act compliance
- Political Reform Act and conflict-of-interest matters
- Personnel and employment law matters
- Contract preparation and dispute resolution
- Water rights validations, adjudications and transfers
- Land and facilities acquisitions through condemnation proceedings and by negotiated purchase.
- CEQA (California Environmental Quality Act) processing and litigation
- Clean Water Act and NPDES permit issues
- All phases of public financing
- Rate setting and Proposition 26 and 218 compliance
- LAFCO (Local Agency Formation Commission) proceedings
- Public works construction
- Software licensing and computer equipment transactions

Over the past 80 years, our firm has assisted scores of private and public water agencies. We have conducted numerous water rights investigations, analyzed historical water development records, and rendered many opinions relating to the confirmation of water rights throughout California. We also have assisted our clients in water-related, environmental, public finance, legislative, rate-setting, contractual, employment and litigated matters.

Our clients include municipal, county and California water districts, irrigation districts, water conservation districts, joint powers authorities, watermasters, and mutual water companies. We have served as special counsel for the Association of California Water Agencies (ACWA), and currently serve as general counsel to the California Rural Water Association, the California Association of Mutual Water Companies and its Joint Powers Risk and Insurance Management Authority, and the Public Water Agencies Group.
APPENDIX 2

BACKGROUND AND QUALIFICATIONS FOR RELEVANT ATTORNEYS

James D. Ciampa

James Ciampa, a managing partner with the firm, practices municipal, water, real estate, business, employment and environmental law. Mr. Ciampa currently represents many retail water purveyors and various public agencies throughout Southern California. Through his work with public sector clients, Mr. Ciampa has gained particular expertise in drafting and negotiation of legislation, with the California Environmental Quality Act (CEQA), in municipal finance and in rate setting, including compliance with Propositions 26 and 218. His experience includes providing advice to clients concerning short-term operational issues and long-term planning.

Mr. Ciampa serves as general counsel for Walnut Valley Water District, Santa Rosa Regional Resources Authority, Pico Water District, Puente Basin Water Agency, San Gabriel Valley Municipal Water District, La Puente Valley County Water District, Public Water Agencies Group and numerous mutual water companies, and as assistant general counsel for numerous other public and private water suppliers. He serves as general counsel to the California Rural Water Association and California Association of Mutual Water Companies. He is general counsel for several real estate development and computer software consulting firms.

Mr. Ciampa also assists clients with various real estate matters, including purchases, sales and exchanges; development, entitlement and financing issues; easement and boundary matters; and representation of homeowners’ associations. He also has represented various business entities with respect to formation, financing, operational issues, stock and asset sales, labor and employment matters, litigation and dissolution.

Mr. Ciampa is active in civic affairs, currently serving as a committee chairman and on the Board of Directors of the Pasadena Tournament of Roses Association and on the Board of Directors of the Pasadena Optimist Club. He has served on the Executive Committee of the Southern California Rugby Football Union, and is a founding coach of the Pasadena Pythons Youth Rugby Club. Mr. Ciampa is a member of the Pasadena, Los Angeles County and California Bar Associations, and the Italian American Lawyers Association.
Andrew D. Turner

Andrew Turner, a partner with the firm since 1991, practices municipal, real estate, water, employment and business law, with an emphasis in civil litigation. He is well known for his expertise in advising business owners and operators on day-to-day matters including employment issues, contracts and regulatory compliance.

Andy has extensive experience representing retail urban water purveyors of all types in Southern California, ranging from providing immediate response to the many issues they encounter daily, to handling complex litigation and public works construction matters. His accomplishments include representation as Amicus Curiae in a major dispute between two public agencies over the cost of relocating underground pipelines, which led the Court of Appeals to a favorable resolution for California water purveyors. Recognized statewide as an expert in matters involving mutual water companies, Andy has been deeply involved in recent legislation affecting these organizations. He and partner Jim Ciampa have headed up the lobbying effort on a number of bills that could have adversely impacted how mutual water companies operate. They also were instrumental in founding the California Association of Mutual Water Companies, an organization created to bring together the diverse interests of mutual water companies throughout the State, and to advocate and educate on their behalf.

A proud Banana Slug, Andy received his B.A. in Economics from the University of California at Santa Cruz, and his J.D. from the USC Law Center, where he was a member of the Major Tax Planning Journal and the Computer/Law Journal. He is an active leader in Boy Scouts and a member of the California State Bar, and the Pasadena and Los Angeles County Bar Associations.

Thomas S. Bunn III

Thomas Bunn has been an attorney with Lagerlof, Senecal, Gosney & Kruse, LLP, for more than 30 years. He practices business law and business litigation, with emphasis on water and water rights, public agencies, real estate, commercial transactions and bankruptcy.

In water matters, Mr. Bunn represents both public agencies and private clients, with special expertise in Proposition 218 and Proposition 26 compliance, groundwater, water rights and water transfers. Currently he is working in a number of groundwater basins with recently formed groundwater sustainability agencies and groundwater sustainability plans under the Sustainable
Groundwater Management Act of 2014. He has participated in the negotiation and implementation of groundwater management plans, and represents water producers in litigation, including numerous groundwater basin adjudications, and before the State Water Resources Control Board. He represented Western Water Company in a groundbreaking water transfer, marking the first time that the Metropolitan Water District exchanged water with a private company for delivery within its service area.

Mr. Bunn is general counsel for the Santa Clarita Valley Water Agency (recently formed through the merger of Newhall County Water District and Castaic Lake Water Agency), Crescenta Valley Water District, and the Hemet San Jacinto Watermaster. He represents Palmdale Water District in connection with the Antelope Valley groundwater adjudication and the formation and operation of its watermaster. He serves as special counsel for the City of Pomona on water issues, including in the Chino Basin Adjudication.

Mr. Bunn serves on the Groundwater Committee of the Association of California Water Agencies. He participated in drafting the Groundwater Management Act (AB 3030), which allows for local control and management of groundwater, and has been intimately involved in negotiations that resulted in the Sustainable Groundwater Management Act of 2014 and related follow up legislation.

Mr. Bunn’s real estate practice embraces all types of clients and matters, including real estate purchase and sale transactions, leasing transactions, ground leasing and all types of real estate and construction disputes. He prepares and negotiates commercial agreements, financing, security agreements and contracts of all kinds. He also represents clients in matters of litigation, and has achieved significant victories in the Court of Appeal and the California Supreme Court.

**Collin Spillman**

Collin Spillman joined the firm in 2017. His practice focuses on a variety of business and real estate matters and transactions, including mergers and acquisitions, business organization, and leasing. He is especially focused on family-owned and other closely held businesses and has worked with companies in a wide range of industries. He also advises companies in general day-to-day legal matters such as employment, governance and other operational matters. Collin comes from a family of entrepreneurs and uses that experience and his diverse educational background to help businesses solve problems, close deals, and transition from one stage to the next.
Collin graduated from Tulane University with a Bachelor of Science in Management in 2014. He subsequently earned his JD from the University of Southern California Gould School of Law in 2017. Collin lived and studied abroad in Montreal, Canada and Paris, France and is proficient in written and spoken French. He is passionate about traveling and sports, loves food and animals, and enjoys being active and learning new things.
APPENDIX 3

PUBLIC AGENCY CLIENT LIST

Following is a listing of clients for whom the firm has provided or is providing public agency and water law services:

(Note that General Counsel services typically include attendance at Board meetings; review and input on Board meeting agendas and minutes; advice and consultation on any issues that arise for the agency, including preparation, review and revision of contracts; and general assistance with matters relating to the agency.)

General Counsel (Current)

Central Basin Water Association – Tony Zampiello, Executive Secretary, (626) 815-1300
Crescenta Valley Water District – Nam Ochoa, General Manager, (818) 248-3925
Hemet-San Jacinto Watermaster – Behrooz Mortazavi, Watermaster Advisor, (714) 794-5520
Kinneloa Irrigation District – Mel Matthews, General Manager, (626) 797-6295
La Puente Valley County Water District – Greg Galindo, General Manager, (626) 330-2126
Pico Water District – Mark Grajeda, General Manager, (562) 692-3756
Pomona-Walnut-Rowland Joint Waterline Commission – Brian Teuber, Administrative Officer, (909) 595-1268
Public Water Agencies Group – Tom Coleman, Chair, (562) 697-1726
Puente Basin Water Agency – Erik Hitchman, Administrative Officer, (909) 595-1268
San Gabriel Valley Municipal Water District – Darin Kasamoto, General Manager, (626) 969-7911
Santa Clarita Valley Water Agency – Matt Stone, General Manager, (661) 297-1600
Santa Rosa Regional Resources Authority – Rick Aragon, Administrator, (951) 296-6900
Spadra Basin Groundwater Sustainability Agency – Brian Teuber, Administrative Officer, (909) 595-1268
Ventura Port District – Oscar Pena, General Manager, (805) 642-8538
Walnut Valley Water District – Erik Hitchman, General Manager, (909) 595-1268
West Valley County Water District – Mark Crosby, General Manager, (661) 724-1860

General Counsel (Former) [contact names omitted where staff changes have occurred since our prior representation]

Bighorn Desert View Water Agency – (760) 364-2315
Hidden Valley Municipal Water District – (805) 498-8139
Orchard Dale Water District – (562) 941-0114
Palmdale Water District – Dennis LaMoreaux, General Manager, (661) 947-4111
Palm Ranch Irrigation District – (661) 943-2469
Quartz Hill Water District – Chad Reed, General Manager, (661) 943-3170
United Water Conservation District – (805) 525-4431
Water Replenishment District of Southern California – Robb Whitaker, General Manager, (562) 424-6688

Special Counsel (Current)

Cucamonga Valley Water District – (909) 987-2591; litigation concerning Rialto Groundwater Basin; former consulting on water rights issues
City of California City – Christian Bettenhausen, City Attorney, (714) 446-1400; assistance with water rights issues
City of Grand Terrace – Richard Adams, City Attorney, (714) 446-1400; assistance in rate and facility dispute with neighboring city
City of Lakewood – (562) 866-9771; representation in Central Basin Third Amended Judgment negotiations and related court proceedings
City of Long Beach – Long Beach Water Department, (562) 570-2300; representation in Central Basin Third Amended Judgment negotiations and related court proceedings
City of Norwalk – (562) 929-5511; assistance with real property leasing
City of Pasadena – Pasadena Water and Power; Lisa Hosey, Assistant City Attorney, (626) 744-4141; assistance with water rights issue and Clean Water Act compliance
City of Pomona – Darron Poulsen, Water and Wastewater Operations Director, (909) 620-2251; representation in Six Basins and Chino Basin Adjudications and other water-related issues
Palmdale Water District – Dennis LaMoreaux, General Manager, (661) 947-4111; representation in the Antelope Valley Adjudication.

Special Counsel (Former – services rendered within last 15 years)

Camrosa Water District – current contact unknown; (805) 482-4677; Clean Water Act/Section 404 permit
City of La Habra – Jim Sadro, City Manager, (562) 383-4000; assistance with LAFCO issues
East Orange County Water District – contact has passed away; (714) 538-5815; district reorganization/LAFCO issue
La Habra Heights County Water District – Michael Gualtieri, General Manager, (562) 697-6769; assistance with Regional Water Quality Control Board NPDES permit issue
Olivenhain Municipal Water District – (760) 753-6466; preparation of legal opinion regarding authority to bottle and sell district water
Rowland Water District – Tom Coleman, General Manager, (562) 697-1726; analysis and opinion concerning Main San Gabriel Basin Judgment
San Bernardino Valley Water Conservation District – David Cosgrove, General Counsel, (714) 662-4602; assistance with challenge to proposed consolidation through San Bernardino County LAFCO and assistance with employment-related matter
Ventura County Waterworks District No. 1 – Reddy Pakala, Ventura County Director of Water and Sanitation (805) 654-2320; assistance with water rights issues
City of Vernon – Scott Rigg, Public Works and Water Superintendent, (323) 583-8811, ext. 279; assistance with water rights transaction
Western Municipal Water District – John Rossi, General Manager, (951) 571-7100; assistance with Public Records Act issues

Special Counsel (Former – representation ended more than 15 years ago) [no contact information provided due to length of time since representation ended]

City of Beverly Hills
City of Brea
Central Basin Municipal Water District
City of Chino
City of Colton
City of Compton
City of Fillmore
Fox Canyon Groundwater Management Agency
City of Hermosa Beach
City of Inglewood
Littlerock Creek Irrigation District
Meiners Oaks County Water District
Morongo Community Services District
City of Monrovia
City of Moorpark
City of Ojai
Palo Verde Irrigation District
City of Redlands
City of Redondo Beach
City of Rialto
City of Simi Valley
City of San Bernardino
Trabuco Canyon Water District
City of Upland
Vallecitos County Water District
Vista Irrigation District
West San Bernardino County Water District
**EXHIBIT A**

**REFERENCES**

Proposer shall provide a minimum of three (3) Client References for whom comparable services have been performed within the last five (5) years.

**REFERENCE #1**

<table>
<thead>
<tr>
<th>CLIENT NAME</th>
<th>Santa Rosa Regional Resources Authority</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADDRESS</td>
<td>42135 Winchester Road</td>
</tr>
<tr>
<td>CITY, STATE, ZIP CODE</td>
<td>Temecula, CA 92590</td>
</tr>
<tr>
<td>TELEPHONE #</td>
<td>(951) 296-6900</td>
</tr>
<tr>
<td>E-MAIL ADDRESS</td>
<td><a href="mailto:aragonr@ranchowater.com">aragonr@ranchowater.com</a></td>
</tr>
<tr>
<td>PRINCIPAL REPRESENTATIVE</td>
<td>Richard Aragon, Administrator</td>
</tr>
<tr>
<td>SERVICES PROVIDED</td>
<td>General Counsel</td>
</tr>
<tr>
<td>DATE/TIME FRAME OF SERVICES PROVIDED</td>
<td>2016 – Present</td>
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</tbody>
</table>

**REFERENCE #2**

<table>
<thead>
<tr>
<th>CLIENT NAME</th>
<th>Public Water Agencies Group</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADDRESS</td>
<td>3021 Fullerton Road</td>
</tr>
<tr>
<td>CITY, STATE, ZIP CODE</td>
<td>Rowland Heights, CA 91748</td>
</tr>
<tr>
<td>TELEPHONE #</td>
<td>(562) 697-1726</td>
</tr>
<tr>
<td>E-MAIL ADDRESS</td>
<td><a href="mailto:tcoleman@rowlandwater.com">tcoleman@rowlandwater.com</a></td>
</tr>
<tr>
<td>PRINCIPAL REPRESENTATIVE</td>
<td>Tom Coleman, Chairman</td>
</tr>
<tr>
<td>SERVICES PROVIDED</td>
<td>General Counsel</td>
</tr>
<tr>
<td>DATE/TIME FRAME OF SERVICES PROVIDED</td>
<td>1960's – Present</td>
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</table>

**REFERENCE #3**

<table>
<thead>
<tr>
<th>CLIENT NAME</th>
<th>Walnut Valley Water District</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADDRESS</td>
<td>271 S. Brea Canyon Road</td>
</tr>
<tr>
<td>CITY, STATE, ZIP CODE</td>
<td>Walnut, CA 91789</td>
</tr>
<tr>
<td>TELEPHONE #</td>
<td>(909) 595-1268</td>
</tr>
<tr>
<td>E-MAIL ADDRESS</td>
<td><a href="mailto:ehitchman@wvwd.com">ehitchman@wvwd.com</a></td>
</tr>
<tr>
<td>PRINCIPAL REPRESENTATIVE</td>
<td>Erik Hitchman, General Manager</td>
</tr>
<tr>
<td>SERVICES PROVIDED</td>
<td>General Counsel</td>
</tr>
<tr>
<td>DATE/TIME FRAME OF SERVICES PROVIDED</td>
<td>Approximately 1977 – Present</td>
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# EXHIBIT B
## LIST OF SUBCONTRACTORS

<table>
<thead>
<tr>
<th>NAME UNDER WHICH SUBCONTRACT IS LICENSED</th>
<th>LICENSE NUMBER</th>
<th>ADDRESS AND PHONE NUMBER OF OFFICE, MILL OR SHOP</th>
<th>SPECIFIC DESCRIPTION OF SUBCONTRACT</th>
</tr>
</thead>
<tbody>
<tr>
<td>NONE</td>
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## EXHIBIT C
SANTA ANA WATERSHED PROJECT AUTHORITY
PRICE FORM

<table>
<thead>
<tr>
<th>Item</th>
<th>Title (Description)</th>
<th>Hourly Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>James D. Ciampa</td>
<td>$ 335.00</td>
</tr>
<tr>
<td>2</td>
<td>Andrew D. Turner</td>
<td>$ 335.00</td>
</tr>
<tr>
<td>3</td>
<td>Thomas S. Bunn III</td>
<td>$ 375.00</td>
</tr>
<tr>
<td>4</td>
<td>Collin Y. Spillman</td>
<td>$ 275.00</td>
</tr>
<tr>
<td>5</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Work shall commence immediately upon contract execution.

Price(s) shall include all labor, equipment, materials, transportation, overhead, travel, profit, insurance, sales and other taxes, licenses, incidentals, and all other related costs necessary to meet the work requirements.

SAWPA encourages a discount for early payment and will include such offers in the evaluation criteria. If a discount is offered, terms are: 5% discount if paid in full within 15 days.

**PROPOSERS:**

Your signature on this document, should you be awarded a contract as defined in this RFO, signifies that you have fully read and understood this proposal and will comply with all specifications, conditions, unit prices, terms, and delivery of the proposal unless otherwise noted in the “exceptions” portion of the proposal.

<table>
<thead>
<tr>
<th>Name of Firm:</th>
<th>Lagerlof, Senecal, Gosney &amp; Kruse, LLP</th>
<th>Title:</th>
<th>Managing Partner</th>
</tr>
</thead>
<tbody>
<tr>
<td>Authorized Signature:</td>
<td>[Signature]</td>
<td>Date:</td>
<td>June 26, 2019</td>
</tr>
<tr>
<td>Printed/Typed Name:</td>
<td>James D. Ciampa</td>
<td>Mailing Address:</td>
<td>301 North Lake Avenue, 10th Floor</td>
</tr>
<tr>
<td>Phone:</td>
<td>(626) 793-9400</td>
<td>City, State, Zip</td>
<td>Pasadena, CA 91101</td>
</tr>
<tr>
<td>Fax:</td>
<td>(626) 793-5900</td>
<td>E-Mail Address:</td>
<td><a href="mailto:jciampa@lagerlof.com">jciampa@lagerlof.com</a></td>
</tr>
</tbody>
</table>
EXHIBIT D

PROPOSER’S BUSINESS INFORMATION

All proposers shall submit the information as requested below.

1. Length of time your firm has been in business: 111 years

2. Length of time at current location: 27 years

3. List types and business license number(s): City of Pasadena -
   Business License No. D11595

4. California State Contractor’s License number:

5. Names and titles of all officers of the firm: Management Committee
   William F. Kruse, Timothy J. Gosney and James D. Ciampa

6. Is your firm a sole proprietorship doing business under a different name?
   YES ☐ or NO ☒

7. If yes, please indicate sole proprietorship name and the name you are 
doing business under:

8. Please indicate your Federal Tax Number: 95-2102855

9. Is your firm incorporated? YES ☐ or NO ☒ We are a limited liability partnership

10. Name and remittance address that will appear on invoices: Lagerlof, Senecal, Gosney and Kruse, LLP
   301 N. Lake Avenue, 10th Floor, Pasadena, CA 91101

11. Physical Address: 301 N. Lake Avenue, 10th Floor
   Pasadena, CA 91101
EXHIBIT E

ADDITIONS, DELETIONS AND/OR EXCEPTIONS

Please state any and all Additions, Deletions and Exceptions that you are taking to any portion of this proposal and General Services Agreement (GSA) and Task Order (Attachment A). If not addressed below, then Santa Ana Watershed Project Authority assumes that the vendor will adhere to all terms and conditions listed.

SAWPA will issue an Agreement in its standard form (Attachment A) to the successful firm(s) for the services contemplated herein; a copy of which is attached hereto and incorporated herein by this reference. Any deletion, exception, or modification taken to SAWPA contract terms and conditions will be evaluated, in addition to the specified criteria, and may, itself, result in non-acceptance by SAWPA. Any request for deletion, exception, or modification, if so taken, must be submitted at the time of proposal.

NONE
QUALIFICATIONS

FOR

LEGAL SERVICES

Submitted By
Eric L. Dunn
G. Ross Trindle, III
June 25, 2019
June 25, 2019

Karen Williams, CFO
Santa Ana Watershed Project Authority
11615 Sterling Avenue
Riverside, CA 92503

VIA EMAIL
kwilliams@sawpa.org

Re: Santa Ana Watershed Project Authority
Qualifications For Legal Services

Dear Ms. Williams:

On behalf of Aleshire & Wynder (“A&W” or “Firm”), I am pleased to submit the attached Qualifications for Legal Services (“Proposal”) to the Santa Ana Watershed Project Authority (“SAWPA” or “Authority”). Our Proposal includes our experience and knowledge in public agency services and specialties. Our understanding is that SAWPA is contemplating transitioning from in-house legal counsel to consultant-provided legal services, which is our model. We have assisted other public agencies in such a transition, including the City of Palm Springs a number of years ago. As you will see in our Proposal, A&W represents a broad array of public entities, including water districts, irrigation districts, joint powers authorities, community services districts, 21 cities, housing authorities, successor agencies, special districts, financing entities, and other public agencies.

We understand SAWPA is currently seeking a firm to provide as-needed legal services, but for your convenience this Proposal is framed as a full-service General Counsel proposal to show you the capabilities of our Firm and how consultant-provided services would work in practice. The Firm is proposing Eric Dunn as General Counsel and Ross Trindle as Assistant General Counsel. Eric and Ross are located in our Riverside office, a few miles up the 91 Freeway from SAWPA. Counsel would attend all Commission Meetings, Department Head/Staff and other meetings as needed at the request of the General Manager. We would not charge for travel time to or from SAWPA offices.

A little about us. A&W was formed in early 2003 to be a full-service public agency law firm. Eric is a founding partner of the Firm. We have since grown from 10 attorneys to over 45, growing from one office in Irvine to a second in Los Angeles in 2006, expanding to Riverside and Fresno in 2013. However, our practice remains 98% public law so that we avoid the conflicts of the large multi-practice firms.

Our public law practice includes all of the principal areas of public law: land use and zoning, subdivisions, development agreements, environmental review, water rights and adjudications, water and wastewater operations, endangered species, contracting, public works and construction contracts.
and bidding, leasing, redevelopment (successor agency) and redevelopment dissolution, affordable
and senior housing, hazardous wastes, solid waste, franchises, elections, annexation, law
enforcement, marijuana regulation, public records, public meetings, conflicts of interest, real
property, condemnation, code enforcement, insurance defense, public finance, special districts,
personnel, labor, constitutional law, civil rights, and related areas of law.

We believe our proven combination of broad legal expertise and reasonable cost structure
make us the best qualified firm and your best choice to serve SAWPA. We hope you will agree and
ask us to join your team. If you have any questions, please feel free to contact me or Ross at your
convenience.

Eric: edunn@awattorneys.com; office 951-241-7338; cell 951-206-3125.

Ross: gtrindle@awattorneys.com; office 951-241-7338; cell 626-755-1305.

Sincerely,

ALESHIRE & WYNDER, LLP

Eric L. Dunn
Equity Partner
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Attachment A: Resumes ................................................................................................................................. A1-8

**ERIC L. DUNN** ........................................................................................................................................ A-1
**G. ROSS TRINDLE, III** .......................................................................................................................... A-3
**BRADEN HOLLY** ................................................................................................................................ A-4
**COLIN J. TANNER** ............................................................................................................................... A-5
**STEPHEN R. ONSTOT** .......................................................................................................................... A-7
**MARIE W. YOUNG** Paralegal ................................................................................................................. A-8

Attachment B: Attorney Experience/Qualifications Chart .............................................................................. B1-7
I. EXECUTIVE SUMMARY

The following proposal describes our background, experience, approach to legal services, and cost structure, among other issues. We handle virtually all of the legal activities listed in the RFQ on a regular basis. We would need to become familiar with the Industrial Pretreatment Program and the ERP, but our extensive experience in developing applications and regulations for issues like commercial cannabis operations, along with our extensive experience with code enforcement, may prove useful. Legal services would be provided primarily by attorneys in our Riverside office, with assistance from attorneys in our Irvine office. We would not charge for travel time to or from SAWPA offices.

Background and History

A&W was formed as a partnership in early 2003 to be a full-service public agency law firm. Eric Dunn is one of the original founding partners. In the ensuing years we feel we have experienced great success, growing from 10 attorneys to over 45, and growing from one office in Irvine to a second in Los Angeles, followed by Riverside and then Fresno. We have Southern California public agency clients in Riverside County, San Bernardino County, Orange County and LA County. We now serve clients in Central and Northern California, including Lompoc, Morro Bay, Suisun City, Arvin, Fresno, King City, and Yuba City.

A number of our attorneys have over 20 or even 40 years of public service, and collectively our attorneys have worked for a majority of the major municipal law firms in Southern California. Individually and collectively, we love public service. We enjoy the complexity and variety of issues, including the unique areas of law such as water, land use, public works, constitutional, employment, and environmental law. We also enjoy the dynamic of the political process and working with elected and appointed officials and professional staff who are similarly motivated to serve the public. Above all, we have a deep appreciation for democratic values and processes at the local level.

In our years with other firms we came to conclude that none of them had the same vision we did concerning how to provide legal services to public agencies at a reasonable cost. We found that some small law firms had only one or two experienced practitioners without a group of specialists who were able to handle the wide variety of their clients’ legal needs. We also found that the larger firms had high quality personnel and excellent specialists, but their increasing cost structures forced them to push their rates up to unsustainable levels, or to represent private developer clients whose interests were adverse to our public agency clients.

At A&W we have been successful in balancing these issues. We have established a clear set of goals. We carefully seek out and hire high quality attorneys who enjoy what we do. And with a great appreciation that our clients are stewards of public tax and ratepayer dollars, we pay careful attention to the economics of our practice so that we can provide excellent services at a reasonable cost.

Our commitment to the SAWPA organization will be demonstrated by our ability to function as a part of the SAWPA team. This is done by being responsive to staff deadlines, being creative and helpful, by anticipating difficulties and problems and being a “counselor,” by being honest and demonstrating integrity. We believe commitment, in all its varied forms, to be the most critical element of our success.
Value Added Resources

Because we represent numerous public agencies on practically any issue at any given time, at least one of our clients is likely to be in the forefront of dealing with any number of issues. Accordingly, the experience in dealing with issues for one client is internally shared with all of our attorneys and, oftentimes, will form the basis of advice given to the benefit of our other clients involved with similar matters. Two recent examples are the Sustainable Groundwater Management Act and Stormwater Capture. One of our clients was more aggressive on these issues and, as we worked on these issues and internally sent updates to our attorneys, those attorneys in turn informed their clients who were considering the same issues. This way other clients were able to adjust their strategies as the law evolved in these areas. Having a wide range of clients provides many advantages in this regard and small agencies get the resources of much larger legal departments. We also send out “Client Alerts” from time to time on significant legislation and court cases, and post additional updates on our website.

We regularly provide in-house training to officials, commissioners, and staff in a variety of important subjects such as ethics, the Brown Act, AB 1234, AB 1825, commission roles and responsibilities, personnel issues, and even P.O.S.T. training. Most of this training is done as a general service under our regular rates and we generally do not charge for time spent in preparing for such presentations or training, unless it is for a unique area of law requested by the Client. Samples of training we have performed recently include AB 1234 training, a contracts preparation course, anti-harassment training, and a course for all commissioners on the Brown Act, conflicts of interest, liability, and parliamentary procedure.

Organizational Chart
II. STATEMENT OF QUALIFICATIONS

Below are some brief summaries of our expertise and experience in a few relevant areas:

(a) Expertise – General Public Agency

The Firm’s public law practice includes all of the principal areas of public agency and municipal law: contracts, planning and land use, Proposition 218 rate setting, labor and personnel, utility issues, recycled water, water rights, LAFCO, public works and construction law including bidding, property acquisitions including condemnation, environmental review and compliance, hazardous waste, solid waste, franchises, elections, public records, public meetings, conflicts of interest, parliamentary procedures, tort claims and insurance defense, special districts, annexations, ground water sustainability, constitutional law including civil rights, public finance, and related areas of law.

In order to provide the full range of services needed by municipalities, we have organized our practice into the following areas:

- Public Law
- Litigation including Appeals
- Labor and Employment
- Land Use and Zoning
- Conflicts of Interest and Elections
- Contracts and Public Construction
- Environmental and Toxics
- Franchising and Telecommunications
- Police, Fire, Tort Claims and Governmental Immunity
- Real Property Acquisition and Disposition
- Law Enforcement and Nuisance Abatement
- Civil Rights and First Amendment
- Successor Agency and Housing
- Rent Control
- Public Finance
- Condemnation
- Water Law
- Mining

We have attorneys specializing in all of the above practice areas.

We have been able to handle all civil rights cases for our public agency clients; personnel issues for all our clients; labor negotiations; personnel rules and issues; general plan revision programs; subdivision legal issues; conflict of interest questions including interfacing with the FPPC; all public record requests; franchising programs and utility undergrounding; all condemnation cases for site assembly for redevelopment and housing projects; negotiation of purchase, redevelopment and development agreements with developers; impact fee ordinances; assessment districts and other public financing as well as municipal finance and Proposition 26 and 218 issues; franchise ordinances; endangered species questions; CEQA litigation; environmental cleanup and mining reclamation plans; construction contract disputes and litigation; community choice energy aggregation; and similar matters.

We have special expertise in a number of practice areas critical to public agencies. With respect to the bread and butter of public law practice, such as the Brown Act, Public Records Act, Roberts Rules of Order, planning and land use, labor and employment, contracts and so forth, a majority of our attorneys commonly deal with these issues. However, we also have specialization in the practice areas discussed in this section.
(b) **Expertise – Water Law**

Through our representation of cities, water districts and special districts in a wide range of water law issues, our lawyers have acquired the specific expertise necessary for creative and effective solutions to water resource management. We understand our clients’ roles in managing scarce water resources in California, especially as demand for this limited natural resource increases. Our lawyers stay ahead of the curve as ongoing and new challenges continually evolve, by monitoring quickly changing regulations and laws, as well as through their role in major litigation throughout the State.

We regularly provide timely and up-to-date advice, negotiate supply and transfer agreements, and advocate in complex litigation and before administrative forums to ensure protection of our clients’ needs and interests. Such representation requires a thorough understanding of the various applicable State, Federal, and administrative law governing all aspects of water use.

**Expertise**

- Groundwater adjudications (both pre and post Judgment proceedings)
- Groundwater contamination issues
- Groundwater management including the Sustainable Groundwater Management Act
- Water rates; Proposition 218 and 26
- Water rights acquisition, water leases and transfers
- Project development (including desalination, treatment and reclaimed water plants and water availability plans)
- Project finance
- Regulatory compliance (including drought related regulations)
- Urban Water Management Plans
- California Environmental Quality Act (CEQA)
- Eminent domain (related to water projects)
- Water quality and NPDES
- Desalination Water Regulations

**Expertise In Action**

Our water practice group attorneys serve as general counsel or special counsel to water districts, special districts, and private interests in litigation, administrative processes, and project development in matters involved with water rights and supply, water quality, and water and sewer rates. As city attorneys for various entities throughout California, we also advise and advocate for cities in the operation of municipal water systems, development and use of recycled water projects and wastewater treatment plants, acquisition of water rights and defending water rights, and other special projects unique to proper management of water resources. Our clients benefit from the Firm’s diverse practice areas, including Ethics & Open Government, Public Agency and Municipal Organization matters, Environment & Natural Resources, Labor & Employment, Public Finance, Contracts, Bidding, and Public Works, Land Use & Zoning, Property Acquisition & Takings, Legislative Analysis, and Energy and Utilities.
We represented Cerritos, Signal Hill and Downey in litigation involving Water Replenishment District of Southern California (“WRD”) concerning a water storage proposal for the Central and West Basins. There is extra storage capacity in these basins and WRD, with some of the major pumpers, was proposing to utilize this extra storage capacity in a program managed by WRD. We were successful in negotiating a settlement in this matter that included an amended judgment with a new watermaster panel that includes representatives elected from the pumpers.

We currently represent the Municipal Water District of Orange County as a real party in interest in the San Diego County Water Authority (SDCWA) v. Metropolitan Water District of Southern California cases, four cases in which SDCWA challenges the rates set by Metropolitan Water District of Southern California.

(c) Expertise – Labor & Employment

We provide essential and comprehensive labor and employment legal services to our clients by providing consistent and common sense advice and guidance in employment, personnel administration, and labor negotiations. Our areas of expertise include, as examples, negotiation of collective bargaining agreements; drafting of personnel rules and policies, enforcement of workplace management and employee rights; assistance in drafting and implementing hiring processes; employee evaluation, promotion, discipline, and discharge processes; employee training; personnel file maintenance and disclosure; personnel investigations; due process hearings and appeals; and disability and retirement issues.

In addition to our extensive advisory work, we handle complex and often sensitive labor and employment litigation, including defending administrative charges before state and federal agencies. We assertively and ethically represent our clients as advocates when litigation arises, and have represented clients at all levels of the state and federal judicial systems and administrative and regulatory agencies.

Expertise Labor Relations:

- Collective bargaining: negotiating and drafting labor agreements with employee organizations, including negotiating impasses and impasse arbitration
- Enforcement and defense of labor agreements
- Grievance administration
- General employee relations advice, including under the Meyers-Milias-Brown Act
- Representation of clients before the Public Employee Relations Board (“PERB”), National Labor Relations Board (“NLRB”), and local personnel boards

Expertise Employment Law:

- Employment advertisements, recruitments, applications, background checks, offer letters, employment contracts, including severance, last-chance, and settlement agreements
- Employee handbooks and employment policies
- Employee benefits, including health, Affordable Care Act (“ACA”), California Public Employees’ Retirement System (“PERS”) and supplemental retirement plans
• Consolidated Omnibus Budget Reconciliation Act of 1985 (“COBRA”)

• Health Insurance Portability and Accountability Act of 1996 (“HIPAA”)

• Family and medical leaves, including Family Medical Leave Act (“FMLA”), Americans with Disabilities Act (“ADA”), California Family Rights Act (“CFRA”) and the Pregnancy Disability Leave Law (“PDLL”)

• Workplace safety and the California Occupational Safety and Health Act (“Cal/OSHA”), including handling citations and appeals

• Workplace investigations

• Training service, including sexual harassment training, supervisor and director harassment training pursuant to Gov. Code § 12950.1, AB 1825, SB 2053 and AB 1661

• Employee discipline and discharge

• Employee layoffs/reductions in force

• Interactive accommodation process

• Workplace violence prevention, investigations, and restraining orders

• Discrimination, harassment, and retaliation under the ADA, Civil Rights Act of 1964 (Title II and Title VII), Fair Employment and Housing Act (“FEHA”), Age Discrimination in Employment Act (“ADEA”), and Older Workers Benefit Protection Act (“OWBPA”)

• Employment litigation, including discrimination; harassment; retaliation; wrongful termination; whistleblower; federal civil rights act; qui tam actions; False Claims Act; Government Code section 1090; and wage/hour claims


• Police and fire personnel matters, including the Public Safety Officers’ Bill of Rights Act, the Firefighters Procedural Bill of Rights Act, “Skelly” conferences, disciplinary due process appeal hearings, and civil writs

• California Public Records Act (“PRA”) requests as they relate to labor and personnel matters

**Expertise in Action:**

Our attorneys have provided labor and employment legal advice to a number of public agency clients, including the cities of Arvin, Baldwin Park, Banning, Bell, Bellflower, Carson, Cerritos, Chino Hills, Covina, Culver City, Cypress, Fillmore, Hemet, Hesperia, Irwindale, Lawndale, Lynwood, Lompoc, Menifee, Morro Bay, Newport Beach, Palm Springs, Perris, Rialto, Signal Hill, Suisun City, and Town of Yucca Valley as well as special districts, including the Palmdale Water District and Jurupa Area Recreation and Park District. Additionally, our attorneys have served as corporate and/or employment counsel to a number of private companies, including national transportation companies, national food distributors, insurance agencies, and real estate agencies.
We realize the sensitivity inherent in employment issues and make it our primary purpose to present options and develop effective strategies to obtain successful results, often by preventing or resolving employment disputes or liability issues before they become detrimental to our clients. To accomplish this, our lawyers often work as part of a client’s management “team,” providing services ranging from simple legal guidance to direct representation in personnel administration, complex labor negotiations, and administratively and/or civilly contested matters. In this way, we develop a breadth and depth of understanding of the client and its unique cultural and labor relations needs.

**Introduction to the Team**

We are proposing Eric L. Dunn as General Counsel, G. Ross Trindle, III as Assistant General Counsel, Braden J. Holly as Deputy General Counsel, Colin Tanner as Lead Labor & Employment Counsel, Steve Onstot as Lead Litigation Counsel, and Marie Young as the water law paralegal specialist. All members of the team are generally available via email, office phone or cell phone. We pride ourselves on our responsiveness. Although the Firm contemplates that any attorneys in the Firm may, at one time or another, work on Authority matters, the following attorneys are expected to be the principal attorneys involved in the Authority’s representation:

General Counsel: .................................................. Eric L. Dunn
Assistant General Counsel: ................................. G. Ross Trindle, III
Deputy General Counsel: ...................................... Braden J. Holly
Lead – Labor and Employment: ......................... Colin Tanner
Lead – Litigation (when necessary): ....................... Steve Onstot
Water Paralegal: .................................................. Marie Young

The resumes for personnel listed above are contained in Attachment A. A chart of the qualifications and specialties of all of the attorneys in the Firm are shown in Attachment B.

We believe in a team approach. While the General Counsel is fully involved in all matters an assistant is also assigned to be considerably involved to ensure that the client can always locate an attorney with some knowledge of the client’s affairs for a definitive opinion.

(a) **Eric L Dunn – Proposed General Counsel**

**Eric L. Dunn** specializes in the representation of public agencies and serves as City Attorney for the Cities of Hesperia and Perris. As City Attorney, Mr. Dunn provides legal and practical advice on the full spectrum of increasingly complex issues facing cities today, including land use, CEQA, public contracting, taxes and fees, franchises, conflicts of interest, open meeting laws, and elections. He also advises cities on the creation and on-going implementation of programs needed to cope with periods of rapid growth, including habitat conservation plans, regional traffic mitigation programs, and development impact fees.

Mr. Dunn previously served as Assistant City Attorney for the Cities of Palm Springs, Irwindale, Signal Hill, San Jacinto, Perris, Cypress, and Twenty-Nine Palms.

Mr. Dunn also serves as Successor Agency Counsel for the Hesperia and Perris Redevelopment Agencies and advises those agencies on real estate and redevelopment transactions, with an emphasis on commercial/industrial development and affordable housing projects. His
representative transactions include a range of projects such as auto dealerships, market-rate and affordable single-family housing, senior housing, industrial/manufacturing uses, large commercial/industrial projects, affordable rental housing with tax credit financing, and farm worker housing. He has also assisted cities in creating housing authorities, community economic development commissions, and non-profit public benefit corporations.

Mr. Dunn is also experienced in telecommunications and utility franchises, including cable television, water, gas and oil pipelines, and solid waste.

Mr. Dunn is also counsel for the Palmdale Water District which furnishes water to about 27,000 service connections in the Antelope Valley. Palmdale is a state water contractor and also obtains water from its own wells and the Littlerock Dam Reservoir. Eric advises the Palmdale Water District on a full range of issues including general issues, personnel, water supply and water rights, and recycled water.

In his capacity as city attorney for Hesperia and Perris, Mr. Dunn also served as general counsel to the Hesperia Water District and the Perris Public Utility Authority, and in that capacity provides advice on the acquisition of water rights in adjudicated basins and waters under the jurisdiction of the State Water Resources Control Board, the operation and construction of water facilities, including water rates and Proposition 218. He assisted the Perris Public Utility Authority in the acquisition of a private water system and conversion form PUC jurisdiction to local control.

Mr. Dunn is a founding partner of Aleshire & Wynder. He graduated magna cum laude from both Southern Illinois University and Western State University College of Law. He also served eight years of active duty in the U.S. Air Force.

(b) G. Ross Trindle, III – Proposed Assistant General Counsel

G. Ross Trindle, III serves as General Counsel for the South Montebello Irrigation District, the Isla Vista Community Services District, and the Los Olivos Community Services District. Additionally, he serves as Special Counsel for the Arcadia Police Department and the City of Corona, and Litigation Counsel for the cities of Chino, Rialto, Hesperia, and Perris. Previously he has served as Deputy City Attorney for the City of Upland for cannabis issues, and Assistant City Attorney for the cities of Downey and Covina.

Mr. Trindle provides clients with extensive experience in state and federal court litigation and acts in the capacity of general counsel and transactional counsel. His litigation practice encompasses complex civil rights defense from inception to trial and on appeal including public safety liability for alleged excessive force/unlawful search and seizure, unlawful practices, fair housing/housing discrimination, labor issues, premises liability, cannabis regulation, and Government Claims Act matters, among other areas. His transactional practice involves advising local governments and public employees in all areas of public law.

Mr. Trindle follows and advises on such cutting-edge legal/technical issues as police body cameras, electronic cigarettes, synthetic drugs, cybersecurity/electronic privacy, automated license plate reader technology, and unmanned aircraft systems (drones).

Mr. Trindle has practiced law since 2003 after graduating from Santa Clara University School of Law. He received a Certificate in High Technology Law following completion of a specialized curriculum at Santa Clara, which included a high technology law internship with Rajah
& Tann, the largest law firm in the Republic of Singapore, as well as paid positions as a research assistant with the Broadband Institute of California at Santa Clara University, and as a law clerk in the Business & Legal Affairs department of Sony Computer Entertainment America (now Sony Interactive Entertainment). While in law school, Mr. Trindle was a semi-finalist in Honors Moot Court, and served on the board for the Honors Moot Court program. Mr. Trindle received his undergraduate degree in Law & Society (Criminal Justice) from the University of California, Santa Barbara in 1999.

(c) Braden J. Holly – Proposed Deputy General Counsel

Braden J. Holly is an associate in the Riverside Office. Mr. Holly assists the firm’s city clients with matters ranging from real property purchases, labor and employment, Brown Act compliance, public works and utilities, code enforcement, litigation, general public contracting, and ordinances and resolutions.

Prior to joining Aleshire & Wynder, Mr. Holly was a litigator focusing on general business litigation and commercial landlord-tenant litigation at the law firm of Reid & Hellyer. Mr. Holly now brings his litigation experience to bear serving the city clients of Aleshire & Wynder.

Mr. Holly earned his B.A. in print and digital journalism from the University of Southern California in 2013, graduating magna cum laude. Thereafter, Mr. Holly earned his J.D. from the UCLA School of Law in 2016. While attending UCLA, Mr. Holly was a board member of the UCLA Law Review, and served as production editor for the year 2012-2013. After beginning to practice in the Riverside area, Mr. Holly became a member of the Barristers of the Riverside County Bar Association, serving as member-at-large for the year 2017-2018, and serving as the organization’s treasurer for the year 2018-2019.

(d) Colin J. Tanner – Labor & Employment

Colin J. Tanner is the firm’s Labor and Employment Practice Chair, AV Preeminent® rated by Martindale-Hubbell, and has been practicing law continuously since 1990. He and his practice group provide essential and comprehensive labor and employment legal services to the firm’s extensive list of clients by providing consistent and common sense advice and guidance in employment, personnel administration, and labor negotiations. In addition to our extensive advisory work, we handle complex and often sensitive labor and employment litigation, including defending administrative charges before state and federal agencies. We assertively and ethically represent our clients as advocates when litigation arises, and have represented clients at all levels of the state and federal judicial systems and administrative and regulatory agencies.

Mr. Tanner and the firm have provided labor and employment legal advice to a number of public agency clients, including the cities of Arvin, Baldwin Park, Banning, Bell, Bellflower, Carson, Cerritos, Chino Hills, Covina, Culver City, Cypress, Fillmore, Hemet, Hesperia, Irwindale, Lawndale, Lynwood, Lompoc, Menifee, Morro Bay, Newport Beach, Palm Springs, Pasadena, Perris, Rancho Palos Verdes, Rialto, Signal Hill, Suisun City, and Town of Yucca Valley, as well as special districts, including the Palmdale Water District and Jurupa Area Recreation and Park District. Additionally, our attorneys have served as corporate and/or employment counsel to a number of private companies, including national transportation companies, national food distributors, insurance agencies, and real estate agencies.
(e) **Steve Onstot – Lead Litigator**

**Stephen Onstot** has been practicing municipal law for over 25 years, focusing his practice on public agency litigation involving technical, novel and complex issues, including water rights adjudications. He has served as lead counsel in over 16 civil and criminal trials and over 20 writ proceedings in both state and federal court as well as authored numerous appellate briefs.

From 2010-2012 Mr. Onstot served as Deputy City Attorney in the San Bernardino City Attorney’s office, where he represented the City in police excessive force cases, dangerous condition of public property matters, and land use/environmental litigation. He also worked with the then-existing Redevelopment Agency on the Theater Square/Regal Theater project and supervised Code Enforcement cases and outside counsel.

Mr. Onstot graduated from the University of California, Davis in 1984 with degrees in Chemical Engineering and Political Science. In 1988 he graduated from the University of the Pacific, McGeorge School of Law and subsequently served as an adjunct faculty member for Oxnard, Bakersfield, Moorpark, and Fullerton Colleges. In 1990, Mr. Onstot authored and taught the California Department of Real Estate’s first certified continuing education course in environmental law for realtors: “Environmental Concerns In Real Estate Transactions.”

(f) **Marie Young – Water Paralegal**

**Marie Young** is a water law paralegal with 22 years of experience in water rights due diligence and historical research to trace water rights back to patent. Marie’s experience includes water rights of public agencies including cities, mutual water companies; private entities such as water companies, golf courses and shareholders in mutual water companies, farms, and individuals. Marie has conducted research regarding water rights in the Antelope Valley, Central, Raymond, San Gabriel, West Coast, and Raymond Basins, along with the Los Angeles River in Los Angeles County; the Feather River Watershed in Plumas County, the Beaumont Basin in Riverside County; the Chino, Lytle Creek, Mojave, Rialto-Colton, and Bunker Hill Basins in San Bernardino County, the Bonsall, Pala, Santa Margarita in San Diego County; and is familiar with water rights held along the Santa Ana River Watershed that spans Orange, Riverside, and San Bernardino Counties. She is familiar with mining water rights, ditch rights, pueblo water rights, pre-1914 rights, and stream system adjudications.

Her research begins with thorough review and analysis of a client’s files including deeds, agreements, judgments, technical reports, and client filings with state agencies such as the State Water Resources and the Department of Water Resources, and analysis of the documents.

Marie has conducted general and specific internet searches on water rights through searches of databases such as: Melvyl (University of California catalogs), Online Archives of California, Water Resources Institute at California State University, San Bernardino, United States Geological Survey, U.S. Bureau of Reclamation; U.S. Bureau of Land Management, and the California State Archives.

Marie’s searches have taken her to County Recorders’ offices throughout the state to search both current records and archives for deeds, agreements, mining claims, and other instruments; Superior Court files, including the Los Angeles County Superior Court Archives for judgments and...
pleadings in both adjudications and other water rights proceedings; the National Archives and Records Administration for bankruptcies, federal proceedings, historical information on World War II military installations, and U.S. Army Corps of Engineers records on installations in Southern California.

Marie has also assisted in identifying and negotiating pricing with entities willing to either lease or sell water rights in the West Coast Basin, assisted in investigating water transfers and due diligence regarding ownership of the water to be transferred; and has assisted with water rights valuations both in condemnation actions and private agreements.

Marie has prepared water diversion and use statements, groundwater extraction forms for filing with the State Water Resources Control Board and with the Watermaster for the Santa Ana River & Whitewater River Watersheds.

III. APPROACH TO LEGAL SERVICES

1. Role of General Counsel

The General Counsel’s client is the Authority itself, but he or she is appointed by and works at the pleasure of the Commission. In most public agencies, the only other employee in this category is the General Manager. The basic duty is to implement the policy directives of the Commission as a whole and to keep the Commission informed as to the things the Commission would expect to know. All Commission members must be treated with equal respect and responsiveness, notwithstanding their sometimes differing goals and objectives. Communication from the General Counsel to the Commission and the General Manager must always be clear, direct, succinct and honest.

Although the General Counsel is employed by the Commission, in our experience, except in the case of extremely active Commission members, there is generally little day-to-day contact with Commission members outside of Commission meetings. The implementation of Commission policy takes place through the General Manager/General Counsel relationship. The General Counsel is a cooperative member of the management team and provides the necessary legal expertise to implement the goals and policies of the Authority.

The General Counsel’s relationship with Authority staff is one of support and assistance in our areas of expertise. The mechanics of how the support and assistance is provided to Authority staff depends upon the management decisions of the General Manager as access to the General Counsel by staff should be determined on the basis set by the General Manager. Our practice is to copy the General Manager on all formal correspondence. We pride ourselves on excellent communication between the General Counsel and General Manager, as it is essential for efficient functioning of Authority management.

Our practice is to provide legal opinions that are based solely on the merits of the issue presented without regard to the impact that such legal advice may have on any particular agenda. By giving independent advice, we have found that our integrity can become an important source of guidance in difficult situations. Wherever possible, our advice includes a discussion of a range of options available to the Commission, together with our evaluation of the strengths and weaknesses of each of the options presented. Where a Commission struggles for consensus and our legal analysis
of the legal options will present a possible basis for consensus, we have so advised the Commission; when invited, we like to find solutions which result in consensus building.

2. Track and Manage Fees & Costs

By way of background, our monthly bills provide a full reporting of all legal fees and costs broken down by billing account, attorney, time spent, and costs. With respect to managing the costs of a particular project, when an assignment is received, or as a case requires work by the Firm, the General Counsel will decide which attorney in the Firm could best handle a particular matter and assigns the matter to that attorney. We do not block bill; we specifically describe the entries undertaken and bill in six minute increments (0.1 hours).

To ensure responsiveness and maintain consistency in the handling of the Authority’s affairs, the General Counsel will review all incoming and outgoing memos, ordinances, pleadings, and correspondence. With respect to litigation, if requested, we will provide a litigation management plan which includes anticipated costs. We can then provide periodic updates on the status of the case with an analysis of how the case is progressing as compared to the litigation management plan. In addition, we would be happy to adapt to any other methodology for tracking and managing fees as requested by the Authority.

The primary way we manage legal fees is by providing sound advice and training that will allow the Authority to avoid unnecessary legal expense and, especially, litigation. In addition, our practices include:

- standardizing contracts and procedures to reduce unnecessary legal review;
- providing samples of documents from our extensive library for staff to revise for a particular purpose;
- spreading the cost of research and drafting memoranda among multiple public agencies with the same issue;
- sharing information among our attorneys and aligned clients to avoid duplication of research and effort;
- being involved and familiar with Authority issues and projects to be able to advise staff and Commission when issues do not require legal review;
- staying aware of and implementing opportunities for cost recovery from third parties; and
- informing the Authority of new cases and legislation.

3. Location of Offices

The Firm has four offices as noted below. Eric Dunn, Ross Trindle, Braden Holly and Steve Onstot are located in the Riverside office, Colin Tanner and Marie Young are in Irvine. However, we strive to maintain and upgrade our technology infrastructure so that our internal and external communications and operations are seamless and efficient. We have video conferencing capability when we cannot meet in person. In addition to technology, we make it our “culture” to be one office that just happens to be in four locations.
IV. PROPOSED ATTORNEY RESUMES

Please See Attachment A.
## V. REFERENCES AND OTHER AGENCY CLIENTS

**EXHIBIT A**

**REFERENCES – Eric L. Dunn**

Proposer shall provide a **minimum of three (3) Client References for whom comparable services have been performed within the last five (5) years.**

<table>
<thead>
<tr>
<th>REFERENCE #1</th>
<th></th>
</tr>
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<tbody>
<tr>
<td>CLIENT NAME</td>
<td>Palmdale Water District</td>
</tr>
<tr>
<td>ADDRESS</td>
<td>2029 East Avenue Q</td>
</tr>
<tr>
<td>CITY, STATE, ZIP CODE</td>
<td>Palmdale, CA  93550</td>
</tr>
<tr>
<td>TELEPHONE #</td>
<td>(661) 947-4111</td>
</tr>
<tr>
<td>E-MAIL ADDRESS</td>
<td><a href="mailto:dlamoreaux@palmdalewater.org">dlamoreaux@palmdalewater.org</a></td>
</tr>
<tr>
<td>PRINCIPAL REPRESENTATIVE</td>
<td>Dennis LaMoreaux, General Manager</td>
</tr>
<tr>
<td>SERVICES PROVIDED</td>
<td>General Counsel</td>
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<tr>
<td>DATE/TIME FRAME OF SERVICES PROVIDED</td>
<td>2015-Present</td>
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<tbody>
<tr>
<td>CLIENT NAME</td>
<td>City of Perris</td>
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<tr>
<td>ADDRESS</td>
<td>101 North “D” Street</td>
</tr>
<tr>
<td>CITY, STATE, ZIP CODE</td>
<td>Perris, CA  92570</td>
</tr>
<tr>
<td>TELEPHONE #</td>
<td>(951) 943-6100</td>
</tr>
<tr>
<td>E-MAIL ADDRESS</td>
<td><a href="mailto:RBelmudez@cityofperris.org">RBelmudez@cityofperris.org</a></td>
</tr>
<tr>
<td>PRINCIPAL REPRESENTATIVE</td>
<td>Richard Belmudez, City Manager</td>
</tr>
<tr>
<td>SERVICES PROVIDED</td>
<td>City Attorney</td>
</tr>
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<td>DATE/TIME FRAME OF SERVICES PROVIDED</td>
<td>2002 - Present</td>
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<tr>
<td>CLIENT NAME</td>
<td>City of Hesperia</td>
</tr>
<tr>
<td>ADDRESS</td>
<td>9700 Seventh Avenue</td>
</tr>
<tr>
<td>CITY, STATE, ZIP CODE</td>
<td>Hesperia, CA  92345</td>
</tr>
<tr>
<td>TELEPHONE #</td>
<td>(760) 947-1000</td>
</tr>
<tr>
<td>E-MAIL ADDRESS</td>
<td><a href="mailto:NBentsen@cityofhesperia.us">NBentsen@cityofhesperia.us</a></td>
</tr>
<tr>
<td>PRINCIPAL REPRESENTATIVE</td>
<td>Nils Bentsen, City Manager</td>
</tr>
<tr>
<td>SERVICES PROVIDED</td>
<td>City Attorney, Hesperia Water District General Counsel</td>
</tr>
<tr>
<td>DATE/TIME FRAME OF SERVICES PROVIDED</td>
<td>2007 - Present</td>
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## EXHIBIT A

### REFERENCES – G. Ross Trindle, III

Proposer shall provide a **minimum of three (3)** Client References for whom comparable services have been performed within the last five (5) years.

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<td>437 S. Bluff Road</td>
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<tr>
<td>CITY, STATE, ZIP CODE</td>
<td>Montebello, CA 90640</td>
</tr>
<tr>
<td>TELEPHONE #</td>
<td>(323) 721-4735</td>
</tr>
<tr>
<td>E-MAIL ADDRESS</td>
<td><a href="mailto:a.corrales@pacbell.net">a.corrales@pacbell.net</a></td>
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<tr>
<td>PRINCIPAL REPRESENTATIVE</td>
<td>Alberto Corrales, General Manager</td>
</tr>
<tr>
<td>SERVICES PROVIDED</td>
<td>General Counsel, Labor &amp; Employment, Elections</td>
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<tr>
<td>DATE/TIME FRAME OF SERVICES PROVIDED</td>
<td>2012-2014; 2015 to present</td>
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<tr>
<td>CLIENT NAME</td>
<td>Isla Vista Community Services District</td>
</tr>
<tr>
<td>ADDRESS</td>
<td>970 Embarcadero Del Mar, Suite 101</td>
</tr>
<tr>
<td>CITY, STATE, ZIP CODE</td>
<td>Isla Vista, CA 93117</td>
</tr>
<tr>
<td>TELEPHONE #</td>
<td>(805) 770-2725</td>
</tr>
<tr>
<td>E-MAIL ADDRESS</td>
<td><a href="mailto:generalmanager@ilsavistacsd.com">generalmanager@ilsavistacsd.com</a></td>
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<tr>
<td>PRINCIPAL REPRESENTATIVE</td>
<td>Jonathan Abboud, General Manager</td>
</tr>
<tr>
<td>SERVICES PROVIDED</td>
<td>General Counsel, Labor &amp; Employment, Elections, Taxation, Public Safety, Code Enforcement</td>
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<td>CLIENT NAME</td>
<td>Los Olivos Community Services District</td>
</tr>
<tr>
<td>ADDRESS</td>
<td>P.O. Box 345</td>
</tr>
<tr>
<td>CITY, STATE, ZIP CODE</td>
<td>Los Olivos, CA 93441</td>
</tr>
<tr>
<td>TELEPHONE #</td>
<td>(805) 946-0431</td>
</tr>
<tr>
<td>E-MAIL ADDRESS</td>
<td><a href="mailto:dpike@mnsengineers.com">dpike@mnsengineers.com</a></td>
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<tr>
<td>PRINCIPAL REPRESENTATIVE</td>
<td>Doug Pike, General Manager</td>
</tr>
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<td>SERVICES PROVIDED</td>
<td>General Counsel, Land Use, Taxation, LAFCO</td>
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<tr>
<td>DATE/TIME FRAME OF SERVICES PROVIDED</td>
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# Qualifications For Legal Services

## 1. Public Agency Clients

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<th>CITY ATTORNEY CLIENTS</th>
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<tr>
<td>Arvin</td>
<td>City Attorney</td>
<td>2013</td>
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<tr>
<td>Bell</td>
<td>City Attorney, Successor Agency &amp; Commissions Counsel</td>
<td>2011</td>
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<tr>
<td>Carson</td>
<td>City Attorney, Successor Agency Council, Reclamation Authority Counsel</td>
<td>2003</td>
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<td>Cerritos</td>
<td>City Attorney</td>
<td>1965</td>
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<tr>
<td>Chino</td>
<td>City Attorney</td>
<td>2017</td>
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<tr>
<td>Cypress</td>
<td>City Attorney</td>
<td>1997</td>
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<tr>
<td>Fillmore</td>
<td>City Attorney, Successor Agency Counsel</td>
<td>2012</td>
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<td>Glendora</td>
<td>City Attorney</td>
<td>2018</td>
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<td>Grand Terrace</td>
<td>City Attorney</td>
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<td>Hesperia</td>
<td>City Attorney, Water District Counsel</td>
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<tr>
<td>Irwindale</td>
<td>City Attorney, Successor Agency Counsel, Housing Authority, Finance Authority</td>
<td>1996</td>
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<td>King City</td>
<td>City Attorney</td>
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<td>La Cañada</td>
<td>City Attorney</td>
<td>1965</td>
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<tr>
<td>Lawndale</td>
<td>City Attorney, Successor Agency Counsel</td>
<td>1978</td>
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<tr>
<td>Lompoc</td>
<td>City Attorney, Successor Agency Counsel</td>
<td>1996</td>
</tr>
<tr>
<td>Morro Bay</td>
<td>City Attorney</td>
<td>2014</td>
</tr>
<tr>
<td>Perris</td>
<td>City Attorney</td>
<td>2000</td>
</tr>
<tr>
<td>Rancho Palos Verdes</td>
<td>City Attorney</td>
<td>2015</td>
</tr>
<tr>
<td>Rialto</td>
<td>City Attorney</td>
<td>2014</td>
</tr>
<tr>
<td>San Dimas</td>
<td>City Attorney</td>
<td>1977</td>
</tr>
<tr>
<td>Signal Hill</td>
<td>City Attorney, Successor Agency Counsel, Housing Authority, Finance Authority</td>
<td>1978</td>
</tr>
<tr>
<td>Suisun City</td>
<td>City Attorney, Successor Agency Counsel</td>
<td>2009</td>
</tr>
<tr>
<td>Yuba City</td>
<td>City Attorney</td>
<td>2018</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SPECIAL COUNSEL CLIENTS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Arcadia</td>
<td>Special Counsel (Police Personnel)</td>
</tr>
<tr>
<td>Brisbane</td>
<td>Special Counsel</td>
</tr>
<tr>
<td>Corona</td>
<td>Special Counsel (Sex Offenders)</td>
</tr>
<tr>
<td>Culver City</td>
<td>Special Counsel</td>
</tr>
<tr>
<td>Fresno</td>
<td>Special Counsel</td>
</tr>
<tr>
<td>Irvine</td>
<td>Special Counsel</td>
</tr>
<tr>
<td>Newport Beach</td>
<td>Special Counsel</td>
</tr>
<tr>
<td>Oxnard</td>
<td>Special Counsel</td>
</tr>
<tr>
<td>Pasadena</td>
<td>Special Counsel</td>
</tr>
<tr>
<td>City of San Joaquin</td>
<td>Special Counsel</td>
</tr>
<tr>
<td>South Gate</td>
<td>Special Counsel (Labor &amp; Employment)</td>
</tr>
<tr>
<td>South Pasadena</td>
<td>Special Counsel</td>
</tr>
</tbody>
</table>
Tracy  Special Counsel (Communications Project)  2017  
Ventura  Special Counsel  2016  

**GENERAL/SPECIAL COUNSEL – SPECIAL DISTRICTS**

<table>
<thead>
<tr>
<th>Organization</th>
<th>Position</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coalinga-Huron Recreation &amp; Park District</td>
<td>Special Counsel (District Elections)</td>
<td>2018</td>
</tr>
<tr>
<td>Del Rey Community Services District</td>
<td>General Counsel</td>
<td>2014</td>
</tr>
<tr>
<td>Friant-North-Authority (Water)</td>
<td>General Counsel</td>
<td>2016</td>
</tr>
<tr>
<td>Home Gardens County Water District</td>
<td>General Counsel</td>
<td>2000</td>
</tr>
<tr>
<td>Housing Authority of County of L.A.</td>
<td>Special Counsel</td>
<td>2013</td>
</tr>
<tr>
<td>Idyllwild Water District</td>
<td>District Counsel</td>
<td>2017</td>
</tr>
<tr>
<td>Isla Vista Community Services District</td>
<td>General Counsel</td>
<td>2017</td>
</tr>
</tbody>
</table>

2. **Conflicts of Interest**

We have no present or contemplated employment or contract for services which is adverse to the Authority. We will not represent clients in matters either in litigation or non-litigation against the Authority. In fact, we do not represent private clients in litigation against cities or public agencies. However, we may have past and present clients or may have future clients, which, from time to time, may have interests adverse to the Authority, and we reserve the right to represent such clients in matters not connected with our representation of the Authority.
VI. FEE SCHEDULE COMPENSATION AND REIMBURSEMENT

### EXHIBIT C
SANTA ANA WATERSHED PROJECT AUTHORITY
PRICE FORM

<table>
<thead>
<tr>
<th>Item</th>
<th>Title (Description)</th>
<th>Hourly Rates</th>
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<tbody>
<tr>
<td>1</td>
<td>General Services-See Description on next Page</td>
<td>$225 for Partner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>$195 for Associate</td>
</tr>
<tr>
<td></td>
<td></td>
<td>$135 for Paralegal/Law Clerk</td>
</tr>
<tr>
<td></td>
<td></td>
<td>$70 for Document Clerk</td>
</tr>
<tr>
<td>2</td>
<td>Special Services-See Description on next Page</td>
<td>$275 for Partner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>$225 for Associate</td>
</tr>
<tr>
<td></td>
<td></td>
<td>$135 for Paralegal/Law Clerk</td>
</tr>
<tr>
<td></td>
<td></td>
<td>$70 for Document Clerk</td>
</tr>
</tbody>
</table>

Work shall commence immediately upon contract execution.

Hourly rates include all labor, equipment, materials, transportation, overhead, travel (except as noted on next page) profit, insurance, sales and other taxes, licenses, incidentals, and all other related costs necessary to meet the work requirements.

Discount for early payment: 3% discount if paid in full within 15 days; alternatively, a $10/hr. discount for first 20 hours per month.

**PROPOSERS:**

My signature on this document, should Aleshire & Wynder be awarded a contract as defined in the RFQ, signifies that I have fully read and understood this proposal and will comply with all specifications, conditions, unit prices, terms, and delivery of the proposal unless otherwise noted in the “exceptions” portion of the proposal.

<table>
<thead>
<tr>
<th>Name of Firm:</th>
<th>Aleshire &amp; Wynder, LLP</th>
<th>Title:</th>
<th>Equity Partner</th>
</tr>
</thead>
<tbody>
<tr>
<td>Authorized Signature:</td>
<td></td>
<td>Date:</td>
<td>June 25, 2019</td>
</tr>
<tr>
<td>Printed/Typed Name:</td>
<td>Eric L. Dunn</td>
<td>Mailing Address:</td>
<td>3880 Lemon Street Suite, 520</td>
</tr>
<tr>
<td>Phone:</td>
<td>(951) 241-7338</td>
<td>City, State, Zip</td>
<td>Riverside, CA 92501</td>
</tr>
<tr>
<td>Fax:</td>
<td>(951) 300-0985</td>
<td>E-Mail Address:</td>
<td><a href="mailto:edunn@awattorneys.com">edunn@awattorneys.com</a></td>
</tr>
</tbody>
</table>
A&W generally charges fees on an hourly basis for all time actually expended on behalf of a client, usually in a “blended rate” formula that provides a discount of our hourly rates for “General” services. We describe the work undertaken and bill in six minute increments (0.1 hours). However, we would be happy to discuss alternate arrangements that would best serve the Authority.

A. General Services:

General legal services generally include the legal activities listed in the RFQ as items 1, 2, 3, 4, 5, 6, and 10:

1. Providing routine legal advice, consultation, and opinions to the Authority and staff.
2. Assisting in the preparation and review of ordinances, agreements, contracts and related documents, forms, notices, certificates, deeds, and other documents required by the Authority.
3. Attending all Authority meetings and other meetings of the Authority as deemed necessary.
4. Attending established staff meetings as deemed necessary
5. Consulting with the Board, General Manager and Authority staff as needed.
6. Rendering legal advice and opinions concerning legal matters that affect the Authority, including new legislation and court decisions.
7. Performing research and interpreting laws, court decisions and other legal authorities in order to prepare legal opinions and to advise the Authority and management staff on legal matters pertaining to Authority operations.
8. Monitoring pending and current state and federal legislation and case law as appropriate.
9. Coordinating the work of outside counsel as needed and as directed by the Authority and General Manager.

B. Special Services: Special legal services generally include the legal activities listed in the RFQ as items 7, 8, 9 and 11: litigation matters, general public finance, disciplinary actions or hearings, labor and employment matters, water, toxics, refuse, enterprise activities and any major contract negotiation. We would be happy to discuss the types of work that would be under the Special Services category.

C. Costs/Reimbursable Expenses: The Firm will incur various costs and expenses in performing legal services. These costs and expenses are billed to the client and include fees fixed by law or assessed by public agencies, messenger and other delivery fees, postage, parking, and other expenses, photocopying (charge of twenty cents ($0.20) per page) and other reproduction costs, client approved computer-assisted research fees, travel costs, including mileage at the current IRS rate per mile, airfare, lodging, meals, and incidentals (but not travel costs to and from the Authority’s offices), and other similar items including deposition, reporter fees, and transcript fees. Costs such as reproduction are billed at the Firm’s actual cost. In addition, our clients are responsible for paying the fees of consultants and other outside experts who are retained after consultation with the client. Registration fees for attorneys attending conferences and seminars are paid by the Firm and are never charged to the Authority (unless expressly requested by the Authority).
We would not charge for travel time (or mileage) to and from Authority’s office, but do charge travel time and mileage for administrative or judicial proceedings.

D. **Adjustments:** Our typical service agreements are at-will without any severance rights or other recourse. In those agreements we typically include an automatic rate increase that would take effect a year or two after the start of the contract, as proposed above. After the contractual adjustments have taken place, we periodically request a rate adjustment every 2 to 3 years to cover the ever-increasing costs of running a business; e.g. rent, salaries, health insurance and the like. Any such rate adjustments are at the discretion of the client, approved by a formal contract amendment, and are often accompanied by a performance evaluation. We are also willing to discuss an automatic adjustment based on CPI. Every two years the rates would adjust by 80% of CPI.

We emphasize that the foregoing is a proposal, and we would be happy to discuss other alternatives.
VII. EXHIBIT D & EXHIBIT E

EXHIBIT D

PROPOSER’S BUSINESS INFORMATION

All proposers shall submit the information as requested below.

1. Length of time your firm has been in business: 16 + years (February 2003)

2. Length of time at current location: Irvine (16) Riverside (6)

3. List types and business license number(s): N/A

4. California State Contractor’s License number:

5. Names and titles of all officers of the firm: Aleshire & Wynder, LLP is a limited liability partnership. The Equity Partners are: Eric Dunn, David Aleshire, William Wynder, Fred Galante, Colin Tanner, Tiffany Israel, June Ailin, Anthony Taylor, Sunny Soltani, Shannon Chaffin

6. Is your firm a sole proprietorship doing business under a different name? YES ☐ or NO ☒

7. If yes, please indicate sole proprietorship name and the name you are doing business under: N/A

8. Please indicate your Federal Tax Number: 55-0814676

9. Is your firm incorporated? YES ☐ or NO ☒

10. Name and remittance address that will appear on invoices: Aleshire & Wynder, LLP 18881 Von Karman Ave., Irvine, CA 92612

11. Physical Address: 3880 Lemon Street, Suite 520 Riverside, CA 92501
EXHIBIT E

ADDITIONS, DELETIONS AND/OR EXCEPTIONS

Please state any and all Additions, Deletions and Exceptions that you are taking to any portion of this proposal and General Services Agreement (GSA) and Task Order (Attachment A). If not addressed below, then Santa Ana Watershed Project Authority assumes that the vendor will adhere to all terms and conditions listed.

SAWPA will issue an Agreement in its standard form (Attachment A) to the successful firm(s) for the services contemplated herein; a copy of which is attached hereto and incorporated herein by this reference. Any deletion, exception, or modification taken to SAWPA contract terms and conditions will be evaluated, in addition to the specified criteria, and may, itself, result in non-acceptance by SAWPA. Any request for deletion, exception, or modification, if so taken, must be submitted at the time of proposal.

The standard form is very similar to the standard GSA forms we encourage our public agency clients to use. However, the Task Order concept seems more suited to consultant services such as design work or construction management where a specific project and deliverable can be defined. It may not work as well for on-call legal services. This is especially true if we are asked to attend meetings or communicate via telephone and email which is typical of our practice. In our experience, if the General Manager or senior staff need a quick answer on a Brown Act or public works bid question it is impractical to have a system where the work needs to be assigned via an official form. Our typical contracts have an hourly rate for services performed. Agency staff generally control the amount of legal services required. On occasion we are asked for estimates for specific complex projects so the agency can budget for it. We have an interest in being efficient and economical because we strive for long-term relationships as you can see from our client list. If the client is not happy, we can simply be terminated.

That said, we can work with whatever structure is preferred by the Authority. We have no other exceptions or modifications.
ERIC L. DUNN

Eric Dunn specializes in the representation of public agencies and serves as City Attorney for the Cities of Hesperia and Perris. As City Attorney, Mr. Dunn provides legal and practical advice on the full spectrum of increasingly complex issues facing cities today, including land use, CEQA, public contracting, real estate, taxes and fees, franchises, conflicts of interest, open meeting laws, and elections. He advises cities on the creation and on-going implementation of programs needed to cope with current and future growth, including specific plans, environmental impact reports, habitat conservation plans, regional traffic mitigation programs, development impact fees, and road and bridge benefit districts.

Mr. Dunn previously served as Assistant City Attorney for the Cities of Palm Springs, Irwindale, Signal Hill, San Jacinto, Perris, Cypress, and Twenty-Nine Palms.

Mr. Dunn served as Agency Counsel for the Hesperia and Perris Redevelopment Agencies and advised those agencies on real estate and redevelopment transactions, with an emphasis on commercial/industrial development and affordable housing projects. He now serves as counsel for the Successor Agencies for Hesperia and Perris and provides guidance and advice on the wind-down of the former Redevelopment Agencies. He has assisted cities in creating housing authorities, economic development commissions and non-profit corporations.

Mr. Dunn serves as general counsel to the Hesperia Water District and the Perris Public Utility Authority, and in that capacity provides advice on the acquisition of water rights in adjudicated basins and waters under the jurisdiction of the State Water Resources Control Board. He provides advice on the operation and construction of water facilities, including water rates and Proposition 218. He assisted the Perris Public Utility Authority in the acquisition of a private water system and conversion from PUC jurisdiction to local control. Mr. Dunn is also General Counsel to the Palmdale Water District and San Luis Rey Municipal Water District, as well as Assistant General Counsel to the Idyllwild Water District.

PRACTICE AREAS
- Contracts & Public Works
- Economic Development
- Energy & Utilities
- Ethics & Open Government
- Franchises
- Housing
- Land Use & Zoning
- Public Agency Organization
- Water

PUBLIC OFFICES
City Attorney:
- City of Hesperia
- City of Perris

General Counsel
- Palmdale Water District
- San Luis Rey Municipal Water District

Assistant General Counsel
- Idyllwild Water District

EDUCATION
- Western State University College of Law, JD 1995 magna cum laude
- Southern Illinois University, BS 1989 magna cum laude

ADMISSIONS
- State Bar of California
- US Court of Appeals, 9th Circuit
- US District Court, Central, CA

AFFILIATIONS
- Riverside County Bar Association
Mr. Dunn is experienced in telecommunications and utility franchises, including cable television, water, gas, and oil pipelines.

Mr. Dunn is a founding partner of Aleshire & Wynder. He graduated magna cum laude from both Southern Illinois University and Western State University College of Law. He served eight years of active duty in the U.S. Air Force.
G. ROSS TRINDLE, III

Ross Trindle practices out of the Riverside Office and provides clients with extensive experience in state and federal court litigation and acts in the capacity of general counsel and transactional counsel. His litigation practice encompasses complex civil rights defense from inception to trial and on appeal including public safety liability for alleged excessive force/unlawful search and seizure, unlawful practices, fair housing/housing discrimination, labor issues, premises liability, and Government Claims Act matters, among other areas. His transactional practice involves advising local governments and public employees in all areas of public law. Currently he serves as General Counsel for the South Montebello Irrigation District and Special Counsel for the Arcadia Police Department. Previously he has served as Deputy City Attorney for the City of Upland for medical marijuana issues, and Assistant City Attorney for the cities of Downey and Covina.

Mr. Trindle’s litigation practice also includes complex code enforcement matters for marijuana abatement, animal control, and substandard conditions, as well as Pitchess motion defense at the trial and appellate levels, with approximately two hundred motions defended.

He follows and advises on such cutting-edge legal/technical issues as police body cameras, electronic cigarettes, synthetic drugs, cybersecurity/electronic privacy, automated license plate reader technology, and unmanned aircraft systems (drones).

Prior to joining Aleshire & Wynder, Mr. Trindle practiced with the law firm of Jones & Mayer as litigation counsel. Previously he was a Partner and head of the Public Safety Services Group, a subgroup of the Municipal Law Practice Group at Best Best & Krieger LLP. Mr. Trindle began his law career as an Associate with Carpenter, Rothans & Dumont, a Los Angeles-based boutique litigation firm representing public entities and employees.

Mr. Trindle has practiced law since 2003 after graduating from Santa Clara University School of Law. He received a Certificate in High Technology Law following completion of a specialized curriculum at Santa Clara, which included a high technology law internship with Rajah & Tann, the largest law firm in the Republic of Singapore, as well as paid positions as a research assistant with the Broadband Institute of California at Santa Clara University, and as a law clerk in the Business & Legal Affairs department of Sony Computer Entertainment America. While in law school, Mr. Trindle was a semi-finalist in Honors Moot Court, and served on the board for the Honors Moot Court program. Mr. Trindle received his undergraduate degree in Law & Society (Criminal Justice) from the University of California, Santa Barbara in 1999.

PRACTICE AREAS

- Ethics & Open Government
- Labor & Employment
- Land Use & Zoning
- Litigation
- Marijuana
- Public Safety
- Risk Management & Torts

PUBLIC OFFICES

General Counsel
- South Montebello Irrigation District
- Isla Vista Community Services District

EDUCATION

- Santa Clara University School of Law, JD 2003
- University of CA, Santa Barbara, BA 1999

ADMISSIONS

- State Bar of California
- US Court of Appeals, 9th Circuit
- US District Court, Central, CA
- US District Court, Southern, CA

FOREIGN LANGUAGES

- Spanish
Braden Holly is an associate in the Riverside Office. Mr. Holly assists the firm’s city clients with matters ranging from real property purchases, labor and employment, Brown Act compliance, public works and utilities, code enforcement, litigation, general public contracting, and ordinances and resolutions.

Prior to joining Aleshire & Wynder, Mr. Holly was a litigator focusing on general business litigation and commercial landlord-tenant litigation at the law firm of Reid & Hellyer. Mr. Holly now brings his litigation experience to bear serving the city clients of Aleshire & Wynder.

Mr. Holly earned his B.A. in print and digital journalism from the University of Southern California in 2013, graduating magna cum laude. Thereafter, Mr. Holly earned his J.D. from the UCLA School of Law in 2016. While attending UCLA, Mr. Holly was a board member of the UCLA Law Review, and served as production editor for the year 2012-2013. After beginning to practice in the Riverside area, Mr. Holly became a member of the Barristers of the Riverside County Bar Association, serving as member-at-large for the year 2017-2018, and serving as the organization’s treasurer for the year 2018-2019.

Practice Areas
- Code Enforcement
- Contracts & Public Works
- Land Use & Zoning
- Litigation
- Real Estate

Education
- UCLA, JD 2016
- USC, BA 2013

Admissions
- State Bar of California
COLIN J. TANNER

Colin J. Tanner is a founding partner of the firm, Chair of the Labor & Employment Practice Group, Chair of the Personnel Committee, and Co-Chair of the Litigation Practice Group. In these capacities, Mr. Tanner advises the firm’s clients regarding their labor and employment practices as well as defends and/or prosecutes litigation claims on their behalf. He also practices in the areas of preventive liability, insurance coverage, and business litigation for the firm’s public and private sector clients.

Mr. Tanner was born in Oyster Bay, New York. He received a B.A. in English & American Literature and Political Science from the University of California San Diego in 1987 and his J.D. from the University of California Hastings College of Law in 1990. Mr. Tanner has been admitted to practice before all courts and administrative tribunals in California, as well as the United States District Courts for the Northern, Southern, Eastern and Central Districts of California. He has also been admitted to practice in the State of Colorado. Mr. Tanner is a member of the California State Bar, Colorado State Bar, American Bar Association, and Orange County Bar Association.

In 1990, Mr. Tanner joined the general litigation department of Haight, Brown & Bonesteel in Santa Monica after clerking with the firm during law school. In 1993, Mr. Tanner joined the litigation group of Fainsbert, Mase & Snyder in West Los Angeles, eventually becoming Chair of the litigation and employment practice groups before relocating to Orange County in 1999. In 1999, Mr. Tanner joined Hart, King & Coldren as senior counsel, continuing his litigation and employment practices. In 2000, Mr. Tanner joined Burke, Williams & Sorensen as a contract partner in its Irvine office, eventually being invited to be a full equity partner, and participating in the firm's public law, labor & employment and business practice groups. In 2003, Mr. Tanner became a founding partner in Aleshire & Wynder and undertook to Chair its Labor & Employment Practice Group.

PRACTICE AREAS

- Labor & Employment
- Litigation
- Public Safety

PUBLIC OFFICES

Labor and Employment Counsel
Cities of:
- Arvin
- Bell
- Carson
- Cypress
- Fillmore
- Irwindale
- Lawndale
- Lompoc
- Morro Bay
- Perris
- Rialto
- South Gate
- Signal Hill
- Suisun

EDUCATION

- University of CA, Hastings, JD 1990
- University of CA, San Diego, BA 1987

ADMISSIONS

- State Bar of California
- State Bar of Colorado
- US District Court, Eastern, CA
- US District Court Southern, CA
- US District Court, Northern, CA
- US District Court, Central, CA

AFFILIATIONS

- American Bar Association
- Orange County Bar Association

ACCOMPLISHMENTS

- AV® Martindale-Hubbell Peer Review Rated
Mr. Tanner has authored or co-authored articles which include: *Peace Officer Retirement Identification Issues and the Related Endorsement to Carry a Concealed Weapon, When is an Administrative Decision Final?, U.S. Supreme Court Holds Mandatory Arbitration Provisions in Employment Contracts Are Valid and Enforceable, Public Employee's Failure To Promptly Seek Judicial Review Of Adverse Administrative Decision May Bar Lawsuit Under FEHA, and California Supreme Court Validates Binding Pre-Dispute Arbitration Agreements In Employment Discrimination Cases.*
STEPHEN R. ONSTOT

Stephen Onstot has been practicing municipal law for over 25 years, focusing his practice on public agency litigation involving technical, novel and complex issues. He has served as lead counsel in over 16 civil and criminal trials and over 20 writ proceedings in both state and federal court as well as authored numerous appellate briefs.

Applying his education and experience as a chemical engineer, Mr. Onstot has developed special expertise in environmental, water, technology, and tort issues. In addition, as a registered patent, copyright, and trademark attorney, Mr. Onstot is also uniquely qualified to handle intellectual property matters.

Mr. Onstot’s major cases include: completion of the 710 Freeway; the ability of a public entity to charge telecommunications companies rent for use of the public right of way; the scope of a city’s ability to acquire property outside of its incorporated area; recovery of a redevelopment agency’s cost to clean up contaminated property; valuation of environmentally impaired property for eminent domain and bankruptcy purposes; intellectual property rights of public employees; defense of initiatives and referendums; water rights adjudications, public contract disputes, public employee retirement benefits litigation, municipal code prosecutions, civil rights, and nuisance abatement.

Mr. Onstot graduated from the University of California, Davis in 1984 with degrees in Chemical Engineering and Political Science. In 1988 he graduated from the University of the Pacific, McGeorge School of Law and subsequently served as an adjunct faculty member for Oxnard, Bakersfield, Moorpark, and Fullerton Colleges. In 1990, Mr. Onstot authored and taught the California Department of Real Estate’s first certified continuing education course in environmental law for realtors: “Environmental Concerns In Real Estate Transactions.”

Mr. Onstot is admitted to the California State and U.S. Patent and Trademark Bar Associations and is admitted to practice in the United States District Court for the Northern, Eastern, Central, and Southern Districts of California and the District of Arizona as well as the Ninth Circuit Court of Appeals.

PRACTICE AREAS

- Environment & Natural Resources
- Litigation
- Toxics & Hazardous Waste
- Water

EDUCATION

- McGeorge School of Law JD 1988
- University of CA, Davis BS and BA 1984

ADMISSIONS

- State Bar of California
- US District Court, Arizona
- US District Court, Central, CA
- US District Court, Eastern, CA
- US District Court, Southern, CA

AFFILIATIONS

- US Patent & Trademark Office
MARIE W. YOUNG
Paralegal

Education:  
Associate Degree of Science, Manchester, Connecticut 1973

Employment:
Aleshire & Wynder, Paralegal (May 2011 to Present)
Law Offices of Susan M. Trager, Paralegal (August 1992 to May 2011)

- Review and analysis of rights of way, easements and access issues due diligence through chains of title.
- Water rights due diligence and historical research to trace water rights back to patent.
  - Research of water rights includes a thorough review of a client's files locate deeds, agreements, judgments, filings with state agencies such as the State Water Resources Control Board and the Department of Water Resources, and technical reports.
  - Analyses of the documents and the creation of a client database (in a format compatible with the client's software) to track the water rights documents, both those that have been obtained and those documents that need to be located.
  - General and specific internet searches on water rights are conducted through searches of databases such as: Melvyl (University of California catalogs), Huntington Library, Water Resources Center Archives, Water Resources Institute at California State University, San Bernardino, United States Geological Survey, California Department of Water Resources, and the State Water Resources Control Board.
  - Additional research may include the California Secretary of State's office (for articles of incorporation, status of companies); County Recorders' offices (both current records and archives) for deeds, agreements and other instruments; Superior Court files for judgments and pleadings in both adjudications and other water rights proceedings; National Archives and Records Administration for bankruptcies, federal proceedings, U.S. Army Corps of Engineers documents, Southern California World War II sites; state and local museums, Bureau of Land Management for patents; private libraries of lawyers and engineers; and libraries and data bases of water districts.

- Working with title companies (while title companies do not insure water related issues in California, they do have the data bases) to trace water rights-related chains of title, reviewing, tracking and analyzing deeds, agreements, and judgments.
- Assist in identifying, and negotiating pricing, with entities willing to either lease or sell water rights in the West Coast Basin.
• Assist in investigating potential water transfers, and due diligence regarding ownership of the water to be transferred.

• Assist clients in identifying various permits which they either held or are required to hold, interpreting permit requirements, creating a protocol for tracking permit deadlines for renewal and reporting purposes.

• Gathering information to assist in the valuation of water including recent water rights purchases, judgments in favor of shareholders, and pricing of water transferred.

• Research current events, ownerships of properties, and legislative history during time periods within which groundwater adjudications were brought.

• Organize and maintain databases and libraries on basin adjudications and other water rights proceedings in California, with particular attention to the Santa Ana River watershed. The databases and libraries include pleadings, historical treatises and technical documents.

• Siting property on USGS maps and work closely with engineers to map property descriptions.

• Assist engineers with State grant applications including locating facilities on USGS Flood maps, working with the Native American Heritage Commission to obtain record searches of its Sacred Lands File and with the Archaeological Information Center of the San Bernardino County Museum to obtain Historical Resources Record searches.

• Prepare water diversion and use statements, and groundwater extraction forms for filing with the California State Water Resources Control Board, and with the Watermaster for the Santa Ana River & Whitewater River Watersheds.

• Work with attorneys to create and prepare updates for a webpage to inform public about CERCLA clean up cases.

• Assist with the organization of public meetings to inform public about status of CERCLA clean up cases.
<table>
<thead>
<tr>
<th>Attorney</th>
<th>Education</th>
<th>Years of Practice</th>
<th>City Attorney or General Counsel</th>
<th>Assistant City Attorney or Assistant General Counsel</th>
<th>Representative Public Clients</th>
</tr>
</thead>
<tbody>
<tr>
<td>June S. Ailin</td>
<td>JD 1983 University of Texas School of Law, With Honors</td>
<td>35</td>
<td></td>
<td></td>
<td>Bellflower ('07 - '12)</td>
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<tr>
<td></td>
<td>MLS 1977 University of Maryland</td>
<td></td>
<td></td>
<td></td>
<td>Lompoc ('09 - '12)</td>
</tr>
<tr>
<td></td>
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<td>Juliette Tran</td>
<td>JD 2015 University of California, Los Angeles, magna cum laude</td>
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<td>BS 2011 University of CA, Irvine, magna cum laude</td>
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<td>G. Ross Trindle, III</td>
<td>JD 2003 Santa Clara University School of Law</td>
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<td>Glen E. Tucker</td>
<td>JD 1972 Southwestern University Law School</td>
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<td>BA 1966 Loyola Marymount University</td>
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<td>Jonathan M. Turner</td>
<td>JD 2017 University of Texas School of Law</td>
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<td>BA 2013 San Francisco State University</td>
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<td>Laura A. Walker</td>
<td>JD 2002 University of California, Hastings College of Law</td>
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<td>BA 1998 University of California, Los Angeles</td>
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<td>Brian Wright-</td>
<td>JD 2014 University of Notre Dame Law School, magna cum laude</td>
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<td>Bushman</td>
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<td>BA 2008 California State Polytechnic University, San Luis Obispo, summa</td>
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<tr>
<td>William W. Wynder</td>
<td>JD 1978 Pepperdine University School of Law, magna cum laude</td>
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<td>Rancho Palos Verdes ('18 - )</td>
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<td>Glendora ('18 - )</td>
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<td>BA 1975 University of Utah, magna cum laude</td>
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<td>Irwindale ('90 - '99)</td>
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<td>Rossmoor CSD ('92 - '03)</td>
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<td>Lawndale ('94 - '07)</td>
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09999.0016/559148.4 Attachment B-6
June 27, 2019

By E-Mail: kwilliams@sawpa.org

Karen Williams, CFO
Santa Ana Watershed Project Authority
11615 Sterling Ave
Riverside, CA 92503

Re: Request for Qualifications for As Needed Legal Services

Dear Ms. Williams:

Lozano Smith is pleased to respond to the Santa Ana Watershed Project Authority’s Request for Qualifications (RFQ) for As Needed Legal Services. Since 1988, Lozano Smith has partnered with public agencies in their missions to serve and enhance their communities by providing high quality, timely and cost-effective legal services. Our firm’s collective expertise in municipal law and experienced Southern California legal staff are well qualified and positioned to exceed the Authority’s expectations in the delivery of legal services as outlined in the Scope of Services of the RFQ.

We are committed to working with the Authority to control and reduce legal expenses through preventive legal services and other measures. We look forward to the opportunity to further discuss how we can meet the Authority’s needs.

Sincerely,

LOZANO SMITH

[Signature]

Andy J. Garcia
Executive Director

Limited Liability Partnership

One Capitol Mall, Suite 640 Sacramento, CA 95814 Tel 916.329.7433 Fax 916.329.9050
2001 North Main St., Suite 500 Walnut Creek, CA 94596 Tel 925.953.1620 Fax 925.953.1625
7404 North Spalding, Fresno, CA 93720 Tel 559.431.5600 Fax 559.261.9366
4 Lower Rosedale Dr., Suite 200 Monterey, CA 93940 Tel 831.646.1301 Fax 831.646.1801
4900 California Avenue, Tower B, Suite 210 Bakersfield, CA 93309 Tel 661.271.1012 Fax 661.271.1013
515 S. Figueroa St., Suite 250 Los Angeles, CA 90071 Tel 213.929.1066 Fax 213.929.1077
200 Civic Center, Mission Viejo, CA 92691 Tel 949.636.9493 Fax 213.929.1077
4660 La Jolla Village Drive, Suite 700 San Diego, CA 92122 Tel 858.909.9002 Fax 858.909.9022

73
PROPOSAL PREPARED FOR
SANTA ANA WATERSHED
PROJECT AUTHORITY

SUBMITTED BY
Lozano Smith, LLP
William P. Curley III
wcurley@lozanosmith.com
200 Civic Center, Mission Viejo, CA 92691
T 949.636.9495  |  F 213.929.1077

June 27, 2019
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EXECUTIVE SUMMARY

FIRM OVERVIEW
Lozano Smith was formed in 1988 with four partners in two offices, and has grown to our present size of 101 attorneys with offices in eight California cities: Mission Viejo, Los Angeles, San Diego, Bakersfield, Monterey, Fresno, Walnut Creek, and Sacramento. Currently representing over 550 public agencies of all types throughout the State of California, our attorneys understand the intricacies and range of ever-changing laws affecting local public agencies.

Lozano Smith is comprised of 34 partners, 42 associates and 25 Senior/Of Counsel attorneys. We also have 4 paralegals, numerous legal support staff and an 17-person administration team across our executive, finance, human resources, information technology and client services departments. Lozano Smith has 31 years of experience in public agency legal services.

LOCAL AND REGIONAL EXPERIENCE
With a local Mission Viejo office within the Santa Ana Watershed, we understand the novelties of this unique region. We are confident that our team of 101 attorneys is available to provide consultation and services to assure that your authority receives high-quality and efficient legal services. Our attorneys represent or have represented many JPAs and special districts, including several water agencies and agencies in Southern California. Examples include:

- San Gabriel Valley Mosquito & Vector Control District
- Honey Lake Valley Resource Conservation District
- Sonoma County Water Agency
- Winton Water & Sanitary District
- Soquel Creek Water District
- West End Consolidated Water Company
- City of Upland Municipal Water Department
- City of Upland-Chino Basin
- City of Pomona Water Utility Department

EXPERIENCE THAT TRANSLATES
Lozano Smith is well qualified and understands your needs and goals for legal counsel. With our extensive general counsel experiences, we are able to quickly provide the full range of public agency legal service needs including Brown Act and Public Records Act advice, public works bidding and contracts, right-of-way documents, agreements, ordinances, resolutions, policies, procedures, human resources, claims, and injury and illness plans.

Your proposed lead attorney, William P. Curley III, has significant experience handling water issues and environmental issues. This includes serving as general counsel to West End Consolidated Water Company, City Attorney representing City of Upland Water Utility, Three Valleys representation, Chino Basin representation, and co-counsel representing City of Hesperia in the Mojave River Adjudication.
WATER RIGHTS AND REGULATION PRACTICE AREA

California has a rich history of effectively managing the many different water rights present in the State. As the State has matured, competition for water use and water acquisition priority between residential/local government, industrial and agricultural users has increased. In response to long term water use and priority issues, and now as magnified by the drought conditions we all are experiencing, the Federal government, State government, Counties and cities are all adopting, or considering, laws that serve to allocate and separate the right to obtain and use water between the competing interests. Careful formulation of local regulations and thorough analysis of the impacts arising from other new laws is critically necessary for public entities. Equally important is the need to ensure that their community is on solid legal footing and being allocated the most water at the least cost or regulation that is possible.

Lozano Smith is prepared to help your agency both craft regulations that are sound and recommend the best approach for you to best serve the water needs of all your constituents. Every agency will be fighting to obtain the most water at the lowest price. Lozano Smith attorneys are experienced in this area and set to help you achieve your leadership goals.

COST, TRAINING AND PREVENTIVE MEASURES

Your Authority will experience cost-savings through collaboration. As one example, our industry-leading practice to bill in 1/10 (.10) hour increments has saved clients significant money they can reinvest into their agencies. There are no set minimums for phone calls, correspondence, etc. We are always mindful of costs and focus on getting our clients the best possible product in a cost-effective manner. We repeatedly hear from clients that our services are cost-effective and in the long run end up saving them money.

Our numerous cost-preventive resources, workshops and publications have been developed so that clients can refer to them, often without needing to call us for matters that can be answered internally. Examples include:

Sample Resources

> Navigating the Sustainable Groundwater Management Act in California (Podcast)
> Brown Act Handbook (Publication)
> Janus Toolkit (Publication)
> Government Claims Handbook (Publication)
> Letter Saves City From Potential Brown Act Violations (News Brief)
> PERB Decision Provides Guidance Addressing “Public Hearing” Requirement (News Brief)
> Records Owned And Held By A Third Party Are Not Public Records Even If A Public Agency Has A Right To Access Such Records (News Brief)
> Lay Opinions May Trigger The Need For An Environmental Impact Report (News Brief)
TRAINING AND WORKSHOPS
Lozano Smith is a recognized leader statewide for its successful development and implementation of topical seminars designed to provide up-to-date, practical advice and training. The firm provides workshops on topics selected by the participants, which it conducts for individuals as well as groups of clients upon request. Lozano Smith works with each individual client to determine any associated costs. Lozano Smith regularly conducts the following trainings:

- Employee Evaluation and Discipline
- Layoffs
- The Brown Act
- Collective Bargaining Issues
- Effective Governance
- Sexual Harassment Prevention
- Bidding and Construction Issues
- The Public Records Act
- E-Mail Retention and Obligations
- AB 1234 Biannual Ethics Training

WORKING RELATIONSHIP
At Lozano Smith, we understand the need and benefit to establish a true working relationship with your leaders and staff to best serve your team. Essentially, the firm operates as would in-house counsel. We don’t anticipate any issues needing outside counsel, but we will work directly with your authority for any approvals needed prior to commencing work with another law firm or outside attorney. We are here to serve and advise as to how to lawfully, and economically satisfy your goals.

Coordinating daily work will be a consistent and constant flow of communication with the process for transmittal of requests or other materials done through emails and phone calls. We are available to communicate in any capacity and form regarding the status of litigation and other legal matters. We will adapt to your preferred use and coordination of legal services. Lozano Smith is committed to this availability and longstanding, successful approach for the benefit of your authority.

LEGAL TEAM
YOUR LEGAL PARTNER TEAM
Our proposed attorney team will be led by William P. Curley III. Our service approach is to listen and understand the culture and needs of the Authority, board and staff and establish close communication. This ensures that questions and needs of the Authority are clearly understood and met. Moreover, our team would be supported by the collective training, experience and research of the entire firm.

William P. Curley III is a Partner in Lozano Smith's Mission Viejo and Los Angeles offices. He is the Southern California co-chair of the Local Government practice group and the Water Rights and Regulation specialty practice group chair. With 30 years representing public agencies with a focus on cities, city entities (redevelopment agencies, housing authorities, finance authorities, library districts, etc.) and special districts, he has built a body of experience that greatly benefits his clients. His experience allows for prompt, efficient and cost-sensitive service to the Firm's clients.
Mary F. Lerner is a Partner and member of the firm’s Local Government, Facilities and Business, and Labor and Employment Practice Groups. Ms. Lerner advises clients regarding a wide-range of issues affecting public agencies. Ms. Lerner’s practice is focused on civil litigation (including the use of Alternative Dispute Resolution - arbitration and mediation), contracts, health insurance law, water law, bankruptcy/representation of creditors, and general counsel for public agency clients throughout California.

Michael R. Linden is Senior Counsel for Lozano Smith. His practice is focused on assisting local government clients in a wide-variety of legal issues. Mr. Linden serves as Deputy County Counsel for the County of Madera, as well as Deputy City Attorney for the Cities of Clovis and Lemoore. Mr. Linden also serves as general counsel for the South Kings Groundwater Sustainability Agency.

STATEMENT OF QUALIFICATIONS
LEGAL SERVICES AND EXPERTISE
To best meet the needs and ensure the ongoing success of our clients, Lozano Smith’s Local Government/Special Districts Practice Group provides advice in all areas of law affecting JPAs, special districts, cities, and counties, and provides specialized services to all of the firm's public agency clients in the following areas, for example:

- Open Meeting Laws/Brown Act
- Records Request/Public Records Act
- Conflicts of Interest and Ethics
- Employment/Personnel and Collective Bargaining for Public Agencies
- Fees, Taxes & Assessments
- Claims Against Public Agencies
- Land Use, CEQA & NEPA
- Construction Advice and Litigation
- Public Safety, Police and Fire
- Code Enforcement
- Americans with Disabilities Act
- OSHA and Cal-OSHA
- Intergovernmental Relations
- Public Financing/Tax Exempt Bonds
- Solid Waste and Recycling Services
- Environmental Regulatory Negotiation
- Superfund, RCRA, Clean Water Act and Related Environmental Laws
BOARD COUNSEL

ATTENDANCE AT BOARD MEETINGS
This is a critical element of our comprehensive representation of your Authority. Our attorneys attend public agency meetings on a daily basis, both to participate and to ensure compliance with open meetings laws. The firm frequently conducts training sessions for elected officials and staff on open meetings laws and tips for effective meetings. In addition, we routinely attend a wide range of committee meetings, including ad hoc committees, citizen oversight committees, budget committees, community advisory committees, and joint committees with other public agencies. We are geographically close to your offices and will be on-site as and when you desire.

BROWN ACT
We routinely provide advice regarding the open meeting requirements of the Ralph M. Brown Act, and we have successfully defended Brown Act suits at the trial and appellate levels.

For example, *Duval v. Board of Trustees*, 93 Cal.App.4th 902, established the principle that a legislative body may conduct comprehensive personnel evaluations in closed session, including a discussion of evaluation criteria and setting goals for future performance.

The firm also publishes an annual *Brown Act Handbook* and related materials available at no cost for clients to use in understanding and complying with the Brown Act.

PUBLIC RECORDS ACT
We routinely handle Public Records Act requests. Our attorneys and paralegals routinely deal with complex issues such as requests for salary or personnel information, electronic documents, and documents related to closed-session meetings or pending litigation. All Lozano Smith attorneys are well versed in the Public Records Act, and they remain abreast of recent legislation and case law.

LEGAL OPINIONS AND DOCUMENTS
Lozano Smith attorneys regularly provide clients with legal opinions on various topics and subjects, including Brown Act, Conflicts of Interest, Public Records Act, Proposition 218 and evolving laws governing municipal services and rate-setting requirements, and municipal contracts. The firm’s opinion and document database is well developed and linked across our eight offices, helping to minimize time spent handling routine legal matters. We also distinguish ourselves by striving to always deliver the work product the client has requested in a timely manner.

PUBLIC CONTRACTS AND BIDDING
Since the firm’s inception, our attorneys have advised public agencies on the myriad of legal issues presented by the procurement of services, equipment and materials. Our attorneys are experienced in prevailing wage and public bidding requirements as they relate to special districts and municipalities. The firm’s statewide presence and internal sharing of information serves our clients and results in cost savings to them.
More than half of the attorneys on our staff manage business transactions each day, giving us the depth of experience to successfully review and advise our clients on these types of transactions. Specific areas in which we regularly provide advice and counsel include:

- Project delivery methods;
- Legislative and judicial actions/decisions;
- Contracts (general);
- Capital Improvement Projects (construction contracts, including bidding, award and defense);
- Bid challenges;
- Easements;
- Ordinances and Resolutions;
- Notices and Dispositions; and
- Property acquisitions.

Lozano Smith has extensive experience with public bidding, from creation of bid documents, to advising through the bid process, to representing public agencies in the event of bid protests, to litigation. In addition to a strong understanding of existing statutory and case law requirements for public works projects and purchases by public agencies, the firm has represented public agencies with a variety of other, often less-settled, issues, such as Project Labor Agreements, preference for local bidders, lease-leaseback and design-build arrangements, piggybacking and novel delivery methods, such as progressive design-build.

The construction of new facilities is an issue common to many of the firm’s clients. While each new project presents unique circumstances, many considerations are common to public works construction projects. To address these considerations, we have developed detailed contract documents to assist our clients in completing successful construction projects. These documents include an architect agreement, construction management agreement, inspector of record agreement, and complete sets of construction contract documents for both general contractor and multiple prime contractor projects.

CONSTRUCTION ADVICE AND LITIGATION

Lozano Smith’s Construction Advice and Litigation ("CAL") attorneys provide timely and cost-sensitive legal services related to public works construction projects of all kinds. We assist clients with project planning, contract language, and bid issues at the beginning of a project; project management and change orders during a project; and completion, payment, claims, and litigation at project closeout. Our dispute resolution and litigation expertise spans all disputes, whether standard (extra work, delay, and stop notice claims) or complex (contractor defaults, surety disputes, and false claims). We have successfully represented clients in construction consultant disputes and construction defect litigation, as well.
We adhere to a philosophy of helping our clients avoid costly delays and costs by proactively identifying and avoiding potential claims whenever possible, yet simultaneously protecting the public agency’s interests and preparing for litigation in the event disputes cannot be resolved.

**PROJECT PLANNING, DELIVERY METHODS AND FINANCING**
To facilitate the success of a project from its beginning, Lozano Smith coordinates with public agencies to ensure that project planning, financing, environmental review (CEQA), and delivery method selection comply with current and complex legal requirements. Every project is different, and our CAL attorneys can help your agency choose from the various project alternatives that exist to best meet project goals, including energy services contracts. Lozano Smith regularly advises public agency clients about advantages and disadvantages of the delivery methods being considered in California today.

Effective planning at the outset of a project, along with a thorough understanding of the associated legal, economic and political challenges, provides an agency with the best opportunity to deliver a project successfully without legal conflict at its conclusion.

**DRAFTING, REVIEWING AND NEGOTIATING CONTRACTS**
Our CAL attorneys provide expert guidance as to the various delivery methods available for construction projects, especially as to the advantages and disadvantages for a particular project. In addition to advising our clients extensively regarding design-bid-build (“DBB”) competitive bidding, we assist with the many exceptions to DBB, such as lease-leaseback (“LLB”), design-build (“DB”), Uniform Public Construction Cost Accounting Act (“UPCCAA”) procedures, “piggybacking,” CMAS contracts, energy conservation contracts, job order contracting, and public-private partnerships. We have experience with all DB variations allowed under California law.

After determining your delivery method, nothing is more critical to the success of your project than solid contracts to govern your relationships with your construction team members, including architects, engineers, construction managers, inspectors and contractors. Lozano Smith’s CAL attorneys review our clients’ contract documents to ensure protection of our clients’ interests and compliance with current law and industry trends.

Lozano Smith draws on its vast experience in reviewing and litigating contracts to develop contract documents for our clients that emphasize clarity and strong protection of our clients’ rights. We draft contracts to help maximize the chances of finishing the project on time and on budget, while protecting the public agency owner from frivolous claims. In addition to review of a public agency’s current documents, we also offer sets of form contracts and related documents ready for a public agency's immediate use. These sets are updated annually to reflect changes in the law and the industry.

**PUBLIC BIDDING**
During the bidding stage, our CAL attorneys have assisted public agencies with pre-qualification procedures, bid protests relating to bid responsiveness and contractor responsibility, and bid withdrawals. Despite other delivery methods that may be available, competitive bidding remains the
predominate method of awarding local public agency contracts in California. Lozano Smith's wealth of experience with competitive bidding and the requirements of the Uniform Public Construction Cost Accounting Act guarantees that our clients receive quick and accurate advice when issues arise.

**ADVISING REGARDING PUBLIC CONTRACT CODE, GOVERNMENT CODE, AND REGULATIONS**

Our CAL attorneys are experts regarding the Public Contract Code, Government Code, Labor Code, California Code of Regulations, and other laws regarding contracting and construction requirements. Whether related to the selection of a consultant, evaluating delivery methods, preparing contracts, negotiating or bidding contracts, or disputes during or after performance of the scope of work, our extensive knowledge of the applicable laws allow us to ensure our clients’ use of proper contract procedures and documents, as well as provide advice on legal issues as they arise. Lozano Smith diligently tracks pending and new laws.

**PROJECT MANAGEMENT AND DISPUTES**

Lozano Smith collaborates with public agencies, and their construction professionals to provide sound legal advice when a dispute arises during a project. By understanding the key factors of each dispute, our attorneys can efficiently advise clients on the immediate legal issues at hand, while at the same time preserving rights and evidence for later claims. We believe that open lines of communication between all members of the construction team and maintenance of good working relationships with contractors and consultants, while simultaneously protecting our client’s interests, can help prevent expensive litigation at the end of the project and help ensure timely completion of the project.

Our CAL attorneys have handled disputes with contractors, subcontractors, construction managers, sureties, architects, and engineers during projects. For those occasions when contractors refuse to perform work, we have significant experience helping agencies get the project back on track - usually by convincing the contractors to return to work, but if necessary by terminating the contractor and finishing the project with the surety or others. We also have experience in handling contractor defaults and bankruptcies, and we can get your project out of the bankruptcy court as quickly as possible. Our mission is to do everything possible to permit our client to complete its project as quickly as reasonably possible, thus minimizing the claims remaining for resolution after completion.

Following is a representative list of related projects and client experience:

- **City of Lemoore** – Prepared procurement documents for an estimated $25 million water treatment plant using the Progressive Design-Build delivery method.

- **Exeter Unified School District** – Prepared procurement documents for modular building design-build project.

- **Napa Valley Unified School District** – Prepared procurement documents for new construction design-build project.
Lafayette Elementary School District – Prepared procurement documents for new construction design-build project.

Hartnell Community College District – Currently preparing RFP for estimated $8 million design-build project.

Sacramento County Regional Sanitation District – Negotiated power purchase agreement for 3,800 kW solar system at wastewater treatment plant.

City of Antioch – $16 million water treatment plant expansion project – obtained a $1.2 million settlement from the engineer and equipment provider related to an inadequate dewatering system. At the engineer’s recommendation, the City agreed to include a sludge dewatering system, but it was not properly tested or designed for the water treatment plant’s footprint.

City of Clovis – $28 million surface water treatment plant project – recovered a $4.8 million settlement from the engineer and filter provider related to insufficient water production. The filters had failed to perform as required by the contract’s specifications, and an inadequate number of filters had been included in the design.

Coast Unified School District – $20 million new school project – assisted the firm’s managing general partner in preparing for trial and negotiating a $1.2 million settlement from the design professional related to an inadequate underground irrigation water storage system.

WATER RIGHTS AND REGULATION
Through our Water Rights and Regulation practice area, Lozano Smith attorneys have advised clients in a variety of roles with respect to water law. This includes serving as general counsel to West End Consolidated Water Company and Arroyo Seco Groundwater Sustainability Agency, City Attorney representing City of Upland Water Utility, Three Valleys representation, Chino Basin representation, and co-counsel representing City of Hesperia in the Mojave River Adjudication.

Collectively, our group of attorneys in the Water Rights and Regulation Practice area has significant experience handling water treatment issues and environmental matters. This includes notable projects and litigation for the City of South San Francisco, City of Clovis, City of Fresno, City of Sacramento, City of Dixon, City of Lemoore, Napa Sanitation District, City of Mission Viejo and the Stringfellow Waste Facility.

LAND USE, CEQA AND ENVIRONMENTAL LAW
Lozano Smith attorneys are particularly skilled at preparing complex land use transactions, statutory development agreements, parcel and subdivision map agreements, general plan and zoning legislation,
and developer fee agreements and implementation. Lozano Smith has negotiated easement agreements involving roads, access, utilities, and other issues; in addition to preparing and negotiating leases, including long-term and short-term facilities space leases, ground leases, tenant improvement agreements and licenses. When necessary, the firm has assisted public agencies in obtaining property rights through eminent domain proceedings.

We have extensive experience assisting clients with environmental compliance issues, including those related to DTSC, CEQA, the Division of Occupational Safety and Health (Cal-OSHA), the California Department of Fish and Wildlife and United States Fish and Wildlife Service, and others. We represent clients in these complex areas by providing advice as well as assisting clients in navigating issues through DTSC, Cal-OSHA, and other regulatory bodies.

**CLIENT EXPERIENCE**

Lozano Smith advised the City of Piedmont in relation to CEQA compliance for a hotly contested field and lighting project. Lozano Smith has also had a successful track record in litigating CEQA issues. For example, we prevailed in a heavily contested series of lawsuits, including CEQA causes of action, seeking to stop development of a public high school that was supported and approved by Pajaro Valley Unified School District and the City of Watsonville. The primary case was upheld on appeal.

Lozano Smith’s attorneys have also assisted in assessing options for energy related contracts, including energy management consultant agreements, renewable energy projects, and contracts for energy conservation retrofits, and have also advised on identifying and maximizing funding sources for such contracts. This work has included negotiations of a number of power purchase agreements and other high-value contracts for the installation of solar photovoltaic facilities.

**ENVIRONMENTAL LITIGATION**

**HAZARDOUS/TOXIC MATERIALS ISSUES, INCLUDING CERCLA AND RCRA ISSUES**

Lozano Smith attorney, Mark Kitabayashi, is experienced in hazardous/toxic materials. This is evident in *Newman v. Stringfellow*. At the time, it was the largest toxic tort personal injury case in U.S. history. It encompassed a claim of personal injury and property damage by approximately 3000 plaintiffs due to claimed exposure to a "toxic soup" of materials that emanated from the Stringfellow waste facility. Plaintiffs' verdict against the client was less than $200,000.00. Mr. Kitabayashi was responsible for all aspects related to 8 of the first 17 test plaintiffs, psychiatric/emotional distress/fear of cancer claims for all first trial plaintiffs, all complaints related to internal medicine issues, and pediatric oncology issues.

Lozano Smith attorneys have handled other cases under Comprehensive Environmental Response, Compensation and Liability Act and assisted clients in navigating the Resource Conservation and Recovery Act. In addition, Lozano Smith attorneys have represented clients in cases involving
groundwater contamination, petroleum tank leaks, air quality boards, the State Water Resources Control Board, and perchloroethylene (dry cleaning chemical known as PERC).

LITIGATION COUNSEL
The Litigation Practice Group works in partnership with clients to defend the client and achieve the desired results, as allowed under the circumstances presented. Our attorneys regularly communicate the status of their case, with an eye towards cost containment and ensuring they’re timely informed about the progress of their case.

LABOR AND EMPLOYMENT LAW COUNSEL
Our background in advising public employers provides us with the practical knowledge of such matters when it comes to negotiations, contract grievances, disciplinary appeals, unfair labor practice charges, and personnel investigations. We have represented and defended public sector employers in virtually all matters involving state and federal labor and employment laws, including:

- Title VII of the Civil Rights Act of 1964 / Civil Rights Act of 1991 (“Title VII”)
- Age Discrimination in Employment Act of 1967 (“ADEA”)
- Family Medical Leave Act (“FMLA”)
- Title I and Title V of the Americans with Disabilities Act of 1990 (“ADA”)
- Uniformed Services Employment and Reemployment Rights Act (“USERRA”)
- California Fair Employment and Housing Act (“FEHA”)
- California Family Rights Act (“CFRA”) and Pregnancy Disability Act (“PDA”)
- Unruh Civil Rights Act

Our attorneys guide public employers through the gamut of personnel issues that include:

- Recruitment and Hiring
- Pre-Employment Screening
- Management and Employee Contracts
- Grievances
- Labor Negotiations / Collective Bargaining
- Personnel Policies
- Family and Medical Leave Laws
- Pregnancy Disability
- Military Leaves
- Sexual Harassment
- Employee Evaluation
- Drug and Alcohol Testing
- Skelly Conferences
- Drafting of Charges for Suspension and/or Termination
- Due Process Hearings
- Employee Discipline and Termination
- Civil Service Commission’s Rules and Procedures
> Whistleblower Statutes

**NEGOTIATIONS**

We have experience representing various public agencies in negotiations and provide a full range of services regarding labor negotiations. We regularly guide clients through impasse, fact-finding and preparations for concerted activities. We provide advice that is driven by the legal, political and financial realities of the client. For many clients, we conduct union negotiations. For others, we advise personnel who conduct negotiations. In all cases, we vigorously pursue our client's labor and policy agenda through various methods of creating the best possible environment for a mutual agreement. We have successfully achieved these bargaining goals on financial issues, such as salary and benefits, and on contract language matters as well.

**EMPLOYEE DISCIPLINE AND DISMISSAL**

Lozano Smith is well qualified and experienced to provide legal assistance on virtually any personnel issue affecting represented and unrepresented employees. We assist in preparing documents that are legally compliant, effective and applicable under the relevant collective bargaining agreements. The firm’s attorneys are recognized experts on employment issues and are known for cooperatively negotiating creative solutions to employee discipline and dismissal actions.

**PERSONNEL POLICIES AND ADMINISTRATIVE REGULATIONS**

An integrated, streamlined approach is essential to updating Personnel Policies and Employee Handbooks. As part of this process, our attorneys first meet with staff to determine specific and pressing issues needing to be addressed. Additionally, related practices are discussed to gain a greater understanding of the client’s needs moving forward. Ultimately, our attorneys draft proposed updates and policies for staff review. Upon review, our attorneys will finalize the draft and develop a resolution for Board action. To ensure all completion deadlines are met, our attorneys will build a timeline that includes drafting/updating policies, review and approval. We have included preliminary project phases and milestones in the price proposal.

**REPRESENTATIVE LIST OF SPECIAL DISTRICT CLIENTS**

Below is a representative list of special district and JPA clients to which Lozano Smith provides counsel.

- Biola Community Services District
- California Tahoe Emergency Services Operations Authority
- Consolidated Mosquito Abatement District
- Delta Vector Control District
- Franklin County Water District
- Fresno Mosquito and Vector Control District
- Fresno Westside Mosquito Abatement District
- Greenfield Memorial District
- Honey Lake Valley Resource Conservation District
- Humboldt Bay Fire Joint Powers Authority
- Humboldt/Del Norte Hazardous Materials Response Authority
Kern Mosquito and Vector Control District
Kings Mosquito Abatement District
Last Frontier Healthcare District
Loomis Fire District
Madera County Mosquito & Vector Control
Monterey Bay Unified Air Pollution Control District
Monterey Peninsula Regional Park District
Northern Salinas Valley Mosquito Abatement
Oak Valley Hospital District
Ripon Fire District
Sacramento River Fire Protection District
San Gabriel Valley Mosquito & Vector Control District
Santa Cruz County Regional Transportation Commission
Sonoma County Water Agency
South Placer Fire District
Soquel Creek Water District
Winton Water & Sanitary District

APPREACH TO LEGAL SERVICES

ADMINISTRATIVE CONTACT AND RESPONSE TIME
Our firm has established high standards of practice that all personnel are expected to meet. Our attorneys adhere to firm standards to assure the highest quality of service to our clients. The firm’s standards of practice require that all telephone calls be returned within 24 hours, or sooner if needed by the client, including after hours and weekends. Senior attorneys review all work to ensure that only an outstanding work product is produced and provided to clients within the time period set by the client.

SYSTEM TO PROVIDE SERVICES IN COST EFFECTIVE MANNER
Your authority will be protected and assured of the first-class quality of its legal advice, which will be 100% backed, without exception, by Lozano Smith. This promise is boldly made in reliance on our quality control program. Lozano Smith puts the quality, timeliness and utility of its legal advice first to ensure our clients’ needs are carefully and correctly served. For any legal issue that is not routine or which may expose the authority to extraordinary legal, economic or political risk, we utilize the skill and experience of our attorney teams.

TIMELY NOTIFICATION OF CHANGES IN LAW OR STATE REGULATIONS
We understand that our clients receive maximum value when we team together to anticipate and prevent legal problems, rather than simply responding when problems arise. Lozano Smith has become known for its Client News Brief system through which we regularly provide an immediate summary of new laws, cases or other developments by email to clients. In addition to the firm’s Podcast, we are also one of the only law firms to operate a smartphone app which allows our clients to...
keep abreast of emerging legal issues. These services minimize exposure and help avoid litigation well in advance of matters being escalated.

CASE MANAGEMENT PLANS AND MATRICES; TRACKING AND MANAGING LEGAL COSTS

Lozano Smith attorneys routinely work with clients to develop a detailed and effective case or assignment management plans, as needed, to ensure that the client is aware of the status of all pending matters. This also helps track and manage legal costs for transparency and to assist in the effort of keeping the client’s legal costs to a minimal level. Specifically, for several clients we have created a case management matrix that details the following information:

| > Lozano Matter Number | > Next Steps |
| > Matter/Case Name | > Budgeted Amount |
| > Responsible Attorney | > Amount Expended |
| > Current Status |

In addition to using case management matrices to manage cases/assignments, we frequently develop case time lines for complex cases. These time lines are particularly useful when a complex case or assignment requires significant work from authority staff.

Lozano Smith is proactive in strategizing with clients to make sure that the quality legal services that we perform meet or exceed our clients’ needs and at the same time are within budget. This is consistent with our proactive approach of advising the clients about legal developments or issues of concern in advance of being asked or receiving requests. Our attorneys, through the firm’s local government and special district practice group, regularly review developments, such as new case law or legislation, which affect our JPA and special district clients.
OVERVIEW

William P. Curley III is a Partner in Lozano Smith’s Los Angeles and Mission Viejo offices. He is the Southern California co-chair of the Local Government practice group and the Water Rights and Regulation specialty practice group chair. With 30 years representing public agencies with a focus on cities, city entities (redevelopment agencies, housing authorities, finance authorities, library districts, etc.) and special districts, he has built a body of experience that greatly benefits his clients. His experience allows for prompt, efficient and cost sensitive service to the Firm’s clients. Mr. Curley’s expertise is focused in several interrelated practice areas: public agency, governance and ethics (elected officials and senior staff), land-use, elections (CVRA), housing, vector control, water law and new economic development/Redevelopment 2.0 opportunities.

Mr. Curley has assisted a client in becoming the only city in California to adopt cumulative voting, rather than districts, to respond to the California Voting Rights Act. He serves as city attorney, general counsel and special counsel to dozen entities on a statewide basis. His practice includes general counsel and advisory administrative advice, general municipal representation, ethics and official conduct, land use advice, code enforcement, the negotiation and drafting of development agreements for large scale residential, commercial and industrial developments, the review and/or preparation of all types of California Environmental Quality Act and National Environmental Policy Act documents, involvement in all aspects of economic development activity, rates and the implementation of the dynamically changing body of water laws.

EXPERIENCE

Mr. Curley has served as both in-house and private firm municipal legal counsel. He regularly advises public clients as permanent legal counsel and special counsel. Prior to his legal career, Mr. Curley served as a municipal, in-house city planner. His in-house, public agency background allows him to have a comprehensive understanding of the issues confronting public officials and agencies, including a practical understanding of the objectives of elected officials, staff and their communities and the legal issues involved in public agency decision-making.
He is a regular speaker at public agency associations’ annual events. He serves on numerous League of California Cities committees and as President and other leadership positions in the State Bar and county league associations.

EDUCATION
Mr. Curley received a Bachelor of Science (cum laude) from California State Polytechnic University, Pomona, where he majored in geography and anthropology. He earned his Juris Doctor (cum laude) degree from Western State University, Fullerton, distinguishing himself by winning several awards and honors.
OVERVIEW
Mary F. Lerner is a Partner in Lozano Smith’s Fresno office. Ms. Lerner is a member of the firm’s Local Government, Facilities and Business, and Labor and Employment Practice Groups. Ms. Lerner advises clients regarding a wide-range of issues affecting public agencies.

EXPERIENCE
Ms. Lerner’s practice is focused on civil litigation (including the use of Alternative Dispute Resolution – arbitration and mediation), contracts, health insurance law, bankruptcy/representation of creditors, and general counsel for public agency clients throughout California. In addition, she assists clients in defense of issues related to the Americans with Disabilities Act.

COMMUNITY INVOLVEMENT
Ms. Lerner is an adjunct professor at the University of Phoenix, where she teaches Business Law (undergraduate and graduate levels) and Ethical Legal Topics (undergraduate level). She also serves as a faculty mentor to new faculty. Ms. Lerner also partners with the Fresno County Bar Association on various civic engagement opportunities, including the Speaker’s Bureau, where she works on projects with local high school students.

EDUCATION
Ms. Lerner obtained her Juris Doctor degree from the San Joaquin College of Law. She graduated from California State University, Fresno with a Bachelor of Science degree in Political Science.

BAR ADMISSIONS
> U.S. Court of Appeals for the Ninth Circuit
> U.S. District Court for the Central District of California
> U.S. District Court for the Eastern District of California
> U.S. District Court for the Northern District of California
> U.S. Court of Federal Claims, Washington D.C.
> California Court of Appeal, Fifth District
> All courts of the State of California

EDUCATION
J.D., San Joaquin College of Law
B.A., California State University, Fresno
PRACTICE AREAS
Local Government
Facilities & Business
Labor & Employment
BAR ADMISSION
California
OVERVIEW
Michael R. Linden is Senior Counsel in Lozano Smith’s Fresno office. His practice is focused on assisting local government and school district clients in a wide-variety of legal issues. Mr. Linden serves as Deputy County Counsel for the County of Madera, as well as Deputy City Attorney for the Cities of Clovis and Lemoore. Mr. Linden also serves as general counsel for the South Kings Groundwater Sustainability Agency. In his career, Mr. Linden has represented many other local public entities, both as a Deputy County Counsel in Fresno and Merced counties, and as an attorney in private practice. As litigation counsel, Mr. Linden has extensive trial and appellate experience with a broad range of civil actions, including civil rights, dangerous conditions, torts, contracts, code enforcement, retirement, and taxes. Mr. Linden has experience with advising various local government departments, including law enforcement, corrections, public works, planning, and retirement. Mr. Linden has also advised numerous boards and commissions at open public meetings. Since 2013, Mr. Linden has served as an Adjunct Professor at the San Joaquin College of Law, teaching courses in public entity liability and land use.

EDUCATION
Mr. Linden earned his J.D. degree from the John F. Kennedy University School of Law. He was awarded the American Jurisprudence award in Business Associations. He received his B.A. in History from California Polytechnic State University–San Luis Obispo.

ADMISSIONS
> U.S. Court of Appeals for the Ninth Circuit
> U.S. District Court for the Eastern District of California
> U.S. District Court for the Central District of California
> U.S. District Court for the Northern District of California

PUBLICATIONS
CALIFORNIA MUNICIPAL LAW HANDBOOK (Michael R. Linden et al. eds., CEB, 2017 edition).

Police Liability for Tactical Conduct Preceding the Use of Force - The implications of Hayes v. County of San Diego, 37 THE PUB. L.J., no. 1 (Winter 2014)

Can A Lawful Arrest Be Negligent? 35 THE PUB. L.J., no. 2, at 19 (Spring 2012)
## EXHIBIT A

### REFERENCES

Proposer shall provide a **minimum of three (3)** Client References for whom comparable services have been performed within the last five (5) years.

<table>
<thead>
<tr>
<th>CLIENT NAME</th>
<th>Honey Lake Valley Resource Conservation District</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADDRESS</td>
<td>170 Russell Ave</td>
</tr>
<tr>
<td>CITY, STATE, ZIP CODE</td>
<td>Susanville, CA 96130</td>
</tr>
<tr>
<td>TELEPHONE #</td>
<td>(530) 257.7271</td>
</tr>
<tr>
<td>E-MAIL ADDRESS</td>
<td><a href="mailto:admin@honeylakevalleyrcd.us">admin@honeylakevalleyrcd.us</a></td>
</tr>
<tr>
<td>PRINCIPAL REPRESENTATIVE</td>
<td>Jesse Claypool, Board Chair or Ian Sims, District Manager</td>
</tr>
<tr>
<td>SERVICES PROVIDED</td>
<td>General Legal Counsel</td>
</tr>
<tr>
<td>DATE/TIME FRAME OF SERVICES PROVIDED</td>
<td>December 2013 to present</td>
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<thead>
<tr>
<th>CLIENT NAME</th>
<th>City of Mission Viejo</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADDRESS</td>
<td>200 Civic Center</td>
</tr>
<tr>
<td>CITY, STATE, ZIP CODE</td>
<td>Mission Viejo, CA 92691</td>
</tr>
<tr>
<td>TELEPHONE #</td>
<td>(949) 470.3051</td>
</tr>
<tr>
<td>E-MAIL ADDRESS</td>
<td><a href="mailto:citymanager@cityofmissionviejo.org">citymanager@cityofmissionviejo.org</a></td>
</tr>
<tr>
<td>PRINCIPAL REPRESENTATIVE</td>
<td>Dennis Wilberg, City Manager</td>
</tr>
<tr>
<td>SERVICES PROVIDED</td>
<td>City Attorney and general legal services</td>
</tr>
<tr>
<td>DATE/TIME FRAME OF SERVICES PROVIDED</td>
<td>January 2014 to present</td>
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<tr>
<th>CLIENT NAME</th>
<th>Arroyo Seco Groundwater Sustainability Agency / City of Greenfield</th>
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</thead>
<tbody>
<tr>
<td>ADDRESS</td>
<td>599 El Camino Real</td>
</tr>
<tr>
<td>CITY, STATE, ZIP CODE</td>
<td>Greenfield, CA 93927</td>
</tr>
<tr>
<td>TELEPHONE #</td>
<td>(831) 920.0526</td>
</tr>
<tr>
<td>E-MAIL ADDRESS</td>
<td><a href="mailto:cweeks@arroyosecogsa.org">cweeks@arroyosecogsa.org</a> / <a href="mailto:pwood@ci.greenfield.ca.us">pwood@ci.greenfield.ca.us</a></td>
</tr>
<tr>
<td>PRINCIPAL REPRESENTATIVE</td>
<td>Curtis V. Weeks, General Manager / Paul Wood, City Manager</td>
</tr>
<tr>
<td>SERVICES PROVIDED</td>
<td>City Attorney and general legal services for GSA</td>
</tr>
<tr>
<td>DATE/TIME FRAME OF SERVICES PROVIDED</td>
<td>December 2008 to present</td>
</tr>
</tbody>
</table>
# EXHIBIT B
## LIST OF SUBCONTRACTORS

<table>
<thead>
<tr>
<th>NAME UNDER WHICH SUBCONTRACT IS LICENSED</th>
<th>LICENSE NUMBER</th>
<th>ADDRESS AND PHONE NUMBER OF OFFICE, MILL OR SHOP</th>
<th>SPECIFIC DESCRIPTION SUBCONTRACT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not applicable.</td>
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</table>
EXHIBIT C  
SANTA ANA WATERSHED PROJECT AUTHORITY  
PRICE FORM

<table>
<thead>
<tr>
<th>Item</th>
<th>Title (Description)</th>
<th>Hourly Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Partner/Senior Counsel/Of Counsel</td>
<td>$260 - $295 per hour</td>
</tr>
<tr>
<td>2</td>
<td>Associate</td>
<td>$200 - $260 per hour</td>
</tr>
<tr>
<td>3</td>
<td>Paralegal / Law Clerk</td>
<td>$135 - $150 per hour</td>
</tr>
<tr>
<td>4</td>
<td>Consultant</td>
<td>$135 - $195 per hour</td>
</tr>
<tr>
<td>5</td>
<td></td>
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</tbody>
</table>

Work shall commence immediately upon contract execution.

Price(s) shall include all labor, equipment, materials, transportation, overhead, travel, profit, insurance, sales and other taxes, licenses, incidentals, and all other related costs necessary to meet the work requirements.

SAWPA encourages a discount for early payment and will include such offers in the evaluation criteria. If a discount is offered, terms are: 5% discount if paid in full within 15 days.

PROPOSERS:

Your signature on this document, should you be awarded a contract as defined in this RFQ, signifies that you have fully read and understood this proposal and will comply with all specifications, conditions, unit prices, terms, and delivery of the proposal unless otherwise noted in the “exceptions” portion of the proposal.

<table>
<thead>
<tr>
<th>Name of Firm:</th>
<th>Title:</th>
<th>Executive Director</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lozano Smith</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Authorized Signature: [Signature]

Date: 6/26/2019

Printed/Typed Name: Andy Garcia

Mailing Address: 7404 N Spalding Ave

Phone: 559.431.5600

City, State, Zip: Fresno, CA 93720

Fax: 559.431.4420

E-Mail Address: clientservices@lozanosmith.com
EXHIBIT D

PROPOSER’S BUSINESS INFORMATION

All proposers shall submit the information as requested below.

1. Length of time your firm has been in business: 31 years

2. Length of time at current location: 15 years (administrative offices)

3. List types and business license number(s): __________________________________________________________________________
   Southern California: City of LA Business License #: 0000047227-0001-1
   __________________________________________________________________________

4. California State Contractor’s License number: __________________________________________________________________________

5. Names and titles of all officers of the firm: __________________________________________________________________________
   Karen M. Rezendes, Partner   Sarah L. Kaatz, Partner   Edward J. Sklar, Partner
   Michael E. Smith, Partner    Thomas E. Gauthier, Partner   Dulcinea A. Grantham, Partner
   Jerome M. Behrens, Partner   Mark K. Kitabayashi, Partner   Megan E. Macy, Partner
   Harold M. Freiman, Partner   Sloan R. Simmons, Partner   Thomas R. Manniello, Partner
   Louis T. Lozano, Partner     Trevin E. Sims, Partner

6. Is your firm a sole proprietorship doing business under a different name? YES [ ] or NO [ X ]

7. If yes, please indicate sole proprietorship name and the name you are doing business under: n/a __________________________________________________________________________

8. Please indicate your Federal Tax Number: 80-0874383 __________________________________________________________________________

9. Is your firm incorporated? YES [ ] or NO [ X ]

10. Name and remittance address that will appear on invoices: __________________________________________________________________________
    7404 N Spalding Ave, Fresno, CA 93720 __________________________________________________________________________

11. Physical Address: 200 Civic Center, Mission Viejo, CA 92691 __________________________________________________________________________
EXHIBIT E

ADDITIONS, DELETIONS AND/OR EXCEPTIONS

Please state any and all Additions, Deletions and Exceptions that you are taking to any portion of this proposal and General Services Agreement (GSA) and Task Order (Attachment A). If not addressed below, then Santa Ana Watershed Project Authority assumes that the vendor will adhere to all terms and conditions listed.

SAWPA will issue an Agreement in its standard form (Attachment A) to the successful firm(s) for the services contemplated herein; a copy of which is attached hereto and incorporated herein by this reference. Any deletion, exception, or modification taken to SAWPA contract terms and conditions will be evaluated, in addition to the specified criteria, and may, itself, result in non-acceptance by SAWPA. Any request for deletion, exception, or modification, if so taken, must be submitted at the time of proposal.

None.